# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

December 12, 2024
Date of Report (date of earliest event reported)

## Steel Connect, Inc.

(Exact name of registrant as specified in its charter)

Delaware		001-35319	04-2921333
(State or other jurisdiction of incorporation or organization)	1	(Commission File Number)	(I.R.S. Employer Identification No.)
590 Madison Avenue, 32nd Floor	New York	New York	10022
(Address of Princip	al Executive Of	fices)	(Zip Code)
	Re	(914) 461-1276 egistrant's telephone number, inclu	ding area code
	(Former	Not Applicable name or former address, if chang	ed since last report.)
Check the appropriate box below if the bllowing provisions (see General Instru	•	-	isfy the filing obligation of the registrant under any of the
☐ Written communications pursuan	to Rule 425 un	der the Securities Act (17 CFR 23	0.425)
Soliciting material pursuant to Ru	le 14a-12 under	the Exchange Act (17 CFR 240.1	4a-12)
Pre-commencement communicati	ons pursuant to	Rule 14d-2(b) under the Exchange	e Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communicati	ons pursuant to	Rule 13e-4(c) under the Exchange	e Act (17 CFR 240.13e-4(c))
ecurities registered pursuant to Section	n 12(b) of the A	ct:	
Ti 1 0 1 1		Trading Symbol(s)	Name of each exchange on which registered
Title of each class	alue		Nasdaq Capital Market

Emerging growth company  $\square$ 

chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

#### Item 2.02 Results of Operations and Financial Condition.

On December 12, 2024, Steel Connect, Inc. (the "Registrant") issued a press release reporting its results of operations for the three months ended October 31, 2024. A copy of the press release issued by the Registrant concerning the foregoing results is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

The information in this Item 2.02, including Exhibit 99.1 attached hereto, is furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of such section. The information in this report, including the exhibit, shall not be incorporated by reference into any filing under the Securities Act of 1933, as amended, regardless of any incorporation by reference language in any such filing, except as shall be expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

Exhibit No.	Description
99.1	
	Press release dated December 12, 2024 (furnished herewith).
104	Cover Page Interactive Data File (embedded within the Inline XBRI, document).

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

December 12, 2024 Steel Connect, Inc.

By: /s/ Ryan O'Herrin

Name: Ryan O'Herrin

Title: Chief Financial Officer

## Steel Connect Reports First Quarter Fiscal 2025 Financial Results

First Quarter 2025 Results

NEW YORK, NY (December 12, 2024) – Steel Connect, Inc. (the "Company") (NASDAQ: STCN) today announced financial results for its first quarter ended October 31, 2024.

## **Results of Operations**

	Three Months Ended October 31,		
	2024		2023
	(in the	ousands)	
Net revenue	\$ 50,487	\$	41,341
Net income	2,365		4,436
Net income attributable to common stockholders	 1,828		3,900
Adjusted EBITDA*	 7,382		3,311
Adjusted EBITDA margin*	14.6 %		8.0 %
Net cash provided by operating activities	11,990		6,583
Additions to property and equipment	(581)		(552)
Free cash flow*	\$ 11,409	\$	6,031

<sup>\*</sup> See reconciliations of these non-GAAP measurements to the most directly comparable GAAP measures included in the financial tables. See also "Note Regarding Use of Non-GAAP Financial Measurements" below for the definitions of these non-GAAP measures.

## Comparison of the First Quarter Ended October 31, 2024 and 2023

The financial information and discussion that follows below are for the Company's operations. Except as otherwise noted, fluctuations in foreign currency exchange rates had an insignificant impact on the results for the three months ended October 31, 2024 as compared to the three months ended October 31, 2023.

	Three Months E	nded October 31,		
	(unaudited i	n thousands)		
	2024	2023	Fav (Unfav) (\$)	% Change
Net revenue	\$50,487	\$41,341	\$9,146	22.1 %
Cost of revenue	(33,251)	(29,866)	(3,385)	(11.3)%
Gross profit	17,236	11,475	5,761	50.2 %
Gross profit percentage	34.1%	27.8%	_	630 bpts
Selling, general and administrative expenses	(9,842)	(8,795)	(1,047)	(11.9)%
Amortization expense	(893)	(875)	(18)	(2.1)%
Interest expense	(111)	(247)	136	55.1 %
Other (losses) gains, net (including interest income)	(3,208)	3,549	(6,757)	(190.4)%
Total costs and expenses	(47,305)	(36,234)	(11,071)	(30.6)%
Income before income taxes	3,182	5,107	(1,925)	(37.7)%
Income tax expense	(817)	(671)	(146)	(21.8)%
Net income	\$2,365	\$4,436	\$(2,071)	(46.7)%

#### Net Revenue

Net revenue for the first quarter increased by approximately \$9.1 million as compared to the same period in the prior fiscal year. The increase in net revenue was primarily driven by favorable sales mix and higher volumes associated with clients in the computing and consumer electronics markets.

#### Cost of Revenue

Cost of revenue increased \$3.4 million for the first quarter, as compared to the same period in the prior year, primarily due to an increase of materials procured on behalf of the Company's clients of \$2.3 million as well as an increase in labor costs as a result of higher revenue.

#### **Gross Profit Margin**

Gross profit increased by approximately \$5.8 million for the first quarter as compared to the same period in the prior year, and the gross profit percentage for the first quarter increased 630 basis points to 34.1% from 27.8% as compared to the same period in the prior year, primarily due to higher revenue as a result of favorable sales mix associated with clients in the computing and consumer electronics markets.

#### Selling, General and Administrative Expenses

Selling, general and administrative ("SG&A") expenses during the first quarter increased by approximately \$1.0 million as compared to the same period in the prior fiscal year, primarily due to an increase in Corporate-level activity. Corporate-level activity increased by \$1.2 million, primarily due to an increase in legal and other professional fees, as well as an increase in management fees incurred under Amendment No. 2 to the Steel Connect Management Services Agreement, which was effective January 1, 2024.

#### **Amortization Expense**

Amortization expense of the Company's customer relationships intangible asset remained relatively flat for the first quarter as compared to the same period in the prior year.

#### **Interest Expense**

Total interest expense during the first quarter decreased \$0.1 million as compared to the same period in the prior year, primarily due to the maturity of the 7.50% Senior Convertible Note due 2024 (the "SPHG Note") on September 1, 2024.

#### Other (Losses) Gains, Net (including Interest Income)

Other (losses) gains, net are primarily composed of investment gains (losses), foreign exchange gains (losses), interest income, and sublease income.

The Company recorded \$3.2 million in net losses for the first quarter, primarily due to \$5.5 million net unrealized losses on investments in equity securities, partially offset by \$2.8 million in interest income.

The Company recorded \$3.5 million in net gains for the same period in the prior year, primarily due to: (1) \$3.2 million interest income, (2) \$0.4 million foreign exchange net gains, and (3) \$0.2 million sublease income, offset partially by \$0.4 million net unrealized losses on investments in equity securities.

#### **Income Tax Expense**

During the first quarter, the Company recorded income tax expense of approximately \$0.8 million as compared to \$0.7 million for the same period in the prior fiscal year. The increase in income tax expense is primarily due to higher taxable income in foreign jurisdictions, as compared to the prior year period.

#### **Net Income**

Net income for the first quarter decreased \$2.1 million, as compared to the same period in the prior fiscal year. The decrease in net income is primarily due to the \$6.8 million unfavorable change in Other (losses) gains, net (including interest income) for the first quarter as compared to the same period in the prior year. Refer to above explanations for further details.

#### Additions to Property and Equipment (Capital Expenditures)

Capital expenditures for the first quarter totaled \$0.6 million, or 1.2% of net revenue, as compared to \$0.6 million, or 1.3% of net revenue, for the same period in the prior fiscal year.

#### **Adjusted EBITDA**

Adjusted EBITDA increased \$4.1 million, or 123.0%, for the first quarter as compared to the same period in the prior fiscal year, primarily due to an increase in gross profit of \$5.8 million, offset partially by \$1.1 million unfavorable changes in realized foreign exchange losses.

#### **Liquidity and Capital Resources**

As of October 31, 2024, the Company had cash and cash equivalents of \$233.9 million and ModusLink had readily available borrowing capacity of \$11.9 million under its revolving credit facility with Umpqua Bank.

The Company repaid the outstanding principal and accrued interest for the SPHG Note upon its maturity.

#### **Subsequent Events**

On November 27, 2024, the Audit Committee of the Board of Directors of Steel Connect approved a short-form merger (the "Short-Form Merger") with Steel Partners Holdings L.P. ("Steel Holdings") in accordance with the terms of the stockholders' agreement dated April 30, 2023 between Steel Connect, Steel Holdings and other signatories thereto. No approval is required by the Board or the Company's minority stockholders. Steel Holdings has no obligation to consummate the Short-Form Merger. If Steel Holdings determines to proceed with the Short-Form Merger, Steel Holdings, which together with its affiliates, owns greater than 90% of the outstanding common stock of Steel Connect, intends to acquire the remaining shares of common stock of Steel Connect that it does not currently own for \$11.45 per share in cash. In addition, if, prior to the effective time of the Short-Form Merger, Steel Connect has not distributed to stockholders proceeds, if any, from the proposed settlement of the class and derivative action filed in the Delaware Court of Chancery styled *Reith v. Lichtenstein, et al,* holders of shares of common stock (other than shares held by officers and directors of Steel Connect and certain shares held by Steel Holdings and its affiliates) will receive a contingent value right to receive their pro rata share of the net settlement proceeds, if any, as described in a contingent value right agreement. Additional information regarding the Short-Form Merger is contained in the Current Report on Form 8-K filed with the SEC on November 29, 2024.

#### About Steel Connect, Inc.

Steel Connect, Inc. is a holding company whose wholly-owned subsidiary, ModusLink Corporation, serves the supply chain management market.

ModusLink is an end-to-end global supply chain solutions and e-commerce provider serving clients in markets such as consumer electronics, telecommunications, computing and storage, software and content, consumer packaged goods, health and personal care products, retail and luxury and connected devices. ModusLink designs and executes critical elements in its clients' global supply chains to improve speed to market, product customization, flexibility, cost, quality and service. These benefits are delivered through a combination of industry expertise, innovative service solutions, and integrated operations, proven business processes, an expansive global footprint and world-class technology. ModusLink also produces and licenses an entitlement management solution powered by its enterprise-class Poetic software, which offers a complete solution for activation, provisioning, entitlement subscription, and data collection from physical goods (connected products) and digital products. ModusLink has an integrated network of strategically located facilities in various countries, including numerous sites throughout North America, Europe and Asia.

- Financial Tables Follow -

## Steel Connect, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (in thousands)

	October 31, 2024	July 31, 2024	
	(unaudited)		
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 233,927		
Accounts receivable, trade, net	34,543	33,443	
Inventories, net	8,667	6,733	
Funds held for clients	2,465	2,576	
Prepaid expenses and other current assets	3,797	4,462	
Total current assets	283,399	295,828	
Property and equipment, net	5,642	5,536	
Operating lease right-of-use assets	18,555	20,748	
Investments	48,693	41,376	
Other intangible assets, net	30,143	31,036	
Goodwill	19,703	19,703	
Deferred tax assets	67,860	68,315	
Other assets	2,763	3,086	
Total assets	\$ 476,758	\$ 485,628	
	00.021	Ф 25.210	
Current liabilities:			
Accounts payable	· · · · · · · · · · · · · · · · · · ·	\$ 25,219	
Accrued expenses	22,200	21,659	
Funds held for clients	2,408	2,532	
Current lease obligations	7,881	8,319	
Convertible note payable		12,903	
Other current liabilities	4,858	4,423	
Total current liabilities	66,378	75,055	
Long-term lease obligations	11,020	12,740	
Other long-term liabilities	5,048	5,913	
Total long-term liabilities	16,068	18,653	
Total liabilities	82,446	93,708	
Contingently redeemable preferred stock	237,739	237,739	
Total stockholders' equity  Total liabilities, contingently redeemable preferred stock and stockholders' equity	156,573 \$ 476,758	154,181	

## Steel Connect, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (in thousands, except per share amounts) (unaudited)

#### Three Months Ended October 31,

	2024	,	2023
Net revenue	\$ 50,487	\$	41,341
Cost of revenue	33,251		29,866
Gross profit	 17,236		11,475
Operating expenses:			
Selling, general and administrative	9,842		8,795
Amortization	893		875
Total operating expenses	 10,735		9,670
Operating income	 6,501		1,805
Other income (expense):			
Interest income	2,814		3,219
Interest expense	(111)		(247)
Other (losses) gains, net	(6,022)		330
Total other (expense) income, net	 (3,319)		3,302
Income before income taxes	 3,182		5,107
Income tax expense	817		671
Net income	 2,365		4,436
Less: Preferred dividends on Series C redeemable preferred stock	 (537)		(536)
Net income attributable to common stockholders	\$ 1,828	\$	3,900
Net income per common shares - basic	\$ 0.07	\$	0.15
No.			
Net income per common shares - diluted	\$ 0.07	\$	0.15
Weighted-average number of common shares outstanding - basic	6,256		6,199
Weighted-average number of common shares outstanding - diluted	26,104		26,066

## Steel Connect, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (in thousands) (unaudited)

Net income         \$ 2,365         \$ 4,43           Adjustments to reconcile net income to cash flows from operating activities:         606         43           Depreciation         606         43           Amortization of finite-lived intangible assets         893         87           Share-based compensation         1811         13           Non-cash lease expense         2,417         2,19           Bad debt recovery         6,022         6           Other losses (gains), net         (693)         23           Changes in operating assets and liabilities:         (41,89)         1,22           Accounts receivable, net         (1,889)         1,52           Inventiories, net         (1,889)         1,52           Prepaid expenses and other current assets         6,52         36           Accounts payable, accrued restructuring and accrued expenses         4,10         1,13           Other losses and liabilities         (2,324)         1,51           Other sesses and liabilities         1,23         1,51           Other		T	hree months ende 2024	ed October 31, 2023
Adjustments to reconcile net income to eash flows from operating activities:   Depreciation	Cash flows from operating activities:			
Depreciation         66         43           Amortization of finite-lived intangible assets         893         87           Share-based compensation         181         133           Non-cash lease expense         2,417         2,19           Bad debt recovery         (202)         (6           Other losses (gains), net         (6,032         (33           Changes in operating assets and liabilities:         2         2         2           Accounts receivable, net         (1,89)         1,52         1         2         2         3         3         1         3         1         3         2         3         3         1         3         2         3         3         2         3         4         4         4         4         4         4         4	Net income	\$	2,365 \$	4,436
Amortization of finite-lived intangible assets         893         87           Share-based compensation         181         13           Non-cash lease expense         2,417         2,19           Bad debt recovery         6,032         33           Changes in operating assets and liabilities:	Adjustments to reconcile net income to cash flows from operating activities:			
Share-based compensation         181         13           Non-cash lease expense         2,417         2,19           Bad debt recovery         (22)         (6           Other losses (gains), net         (6032         (33)           Changes in operating assets and liabilities:         Temperature precisable, net         (943)         23           Inventories, net         (1,889)         1,52           Prepaid expenses and other current assets         632         (36           Accounts payable, accrued restructuring and accrued expenses         4,100         (1,518)           Refundable and accrued income taxes, net         (88)         31           Other assets and liabilities         (58)         31           Refundable and accrued income taxes, net         (88)         31           Other assets and liabilities         (1,510)         6,58           Staff lows from investing activities         (1,510)         6,58           Cash flows from investing activities         (1,277)         3,89           Proceeds from disposition of securities         —         154,52           Additions of property and equipment         (58)         55           Proceeds from the disposition of property and equipment         (58)         65           Vet cash flows f	Depreciation		606	435
Non-cash lease expense         2,417         2,19           Bad deb trecovery         (22)         (3           Other losses (gains), net         (6032)         (33           Changes in operating assets and liabilities:         (1889)         1.52           Accounts receivable, net         (1889)         1.52           Inventories, net         (1889)         1.52           Prepaid expenses and other current assets         632         (36           Accounts payable, accrued restructuring and acrued expenses         4,100         (1,35           Refundable and accrued income taxes, net         (88)         31           Other assets and liabilities         (2,324)         (1,51           Net cash provided by operating activities         11,990         6,58           Cash flows from investing activities         (12,797)         3,89           Proceeds from disposition of securities         -         154,52           Additions of property and equipment         (12,797)         150,08           Proceeds from the disposition of property and equipment         1         -           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities         (537)         (53           Net cash used in f	Amortization of finite-lived intangible assets		893	875
Bad debt recovery         (22)         (6)           Other losses (gains), net         6,032         (3)           Changes in operating assets and liabilities:         6,032         (3)           Accounts receivable, net         (943)         23           Inventories, net         (1,889)         1,52           Prepaid expenses and other current assets         6,32         (36           Accounts payable, accrued restructuring and accrued expenses         4,100         (1,35           Refundable and accrued income taxes, net         (58)         31           Other assets and liabilities         (2,324)         (1,51)           Net cash provided by operating activities         11,900         6,58           Cash flows from investing activities         11,900         6,58           Purchases of investments         (12,797)         (3,89           Proceeds from disposition of securities         1         5           Proceeds from disposition of property and equipment         (581)         (581)           Verticash (used in) provided by investing activities         (13,377)         150,08           Cash (lows from financing activities         (13,377)         150,08           Preferred dividend payments         (531)         (537)         (531) <t< td=""><td>Share-based compensation</td><td></td><td>181</td><td>137</td></t<>	Share-based compensation		181	137
Other losses (gains), net         6,032         33           Changes in operating assets and liabilities:         8         2           Accounts receivable, net         (943)         32           Inventories, net         (1,889)         1,52           Prepaid expenses and other current assets         632         36           Accounts payable, accrued restructuring and accrued expenses         4,100         (1,35           Refundable and accrued income taxes, net         (2,324)         (1,51           Other assets and liabilities         (2,324)         (1,51           Net cash provided by operating activities         (12,797)         3,89           Seath flows from investing activities         (12,797)         3,89           Purchases of investments         (12,797)         3,89           Proceeds from disposition of securities         (12,797)         3,89           Proceeds from the disposition of property and equipment         (12,797)         3,89           Proceeds from the disposition of property and equipment         (13,377)         150,08           Seath (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities         (13,377)         (33           Repayment of remaining principal balance on SPHG Note         (12,94	Non-cash lease expense		2,417	2,197
Changes in operating assets and liabilities:         (943)         23           Accounts receivable, net         (1,889)         1,522           Prepaid expenses and other current assets         632         36           Accounts payable, accrued restructuring and accrued expenses         4,100         (1,35           Refundable and accrued income taxes, net         (58)         31           Other assets and liabilities         (2,324)         (1,518           Net cash provided by operating activities         11,990         6,58           Cash flows from investing activities         (12,797)         3,89           Purchases of investments         (12,797)         3,89           Proceeds from disposition of securities         (12,797)         15,452           Additions of property and equipment         (58)         35           Proceeds from the disposition of property and equipment         (58)         (55)           Proceeds from the disposition of property and equipment         (58)         (58)           Act cash provided by investing activities         (58)         (58)           Preferred dividend payments         (53)         (53)           Repayment of remaining principal balance on SPHG Note         (53)         (53)           Repayment of remaining principal balance on SPHG Note	Bad debt recovery		(22)	(8)
Accounts receivable, net         (943)         23           Inventories, net         (1,889)         1,52           Prepaid expenses and other current assets         632         (366)           Accounts payable, accrued restructuring and accrued expenses         4,100         (1,355)           Refundable and accrued income taxes, net         (58)         31           Other assets and liabilities         (2324)         (1,516)           Net cash provided by operating activities         11,900         6,58           Purchases of investments         (12,797)         (3,89)           Proceeds from disposition of securities         (12,797)         (3,89)           Proceeds from the disposition of securities         (1,297)         (3,89)           Proceeds from the disposition of property and equipment         (8)         (55)           Proceeds from the disposition of property and equipment         (8)         (55)           Net cash (used in) provided by investing activities         (33)         (53)           Preferred dividend payments         (53)         (53)           Repayment of remaining principal balance on SPHG Note         (12,940)            Net effect of exchange rate changes on cash, cash equivalents and restricted cash         (6)         (88)           Net effect of exchange	Other losses (gains), net		6,032	(330)
Inventories, net	Changes in operating assets and liabilities:			
Prepaid expenses and other current assets         632         366           Accounts payable, accrued restructuring and accrued expenses         4,100         (1,35           Refundable and accrued income taxes, net         (58)         31           Other assets and liabilities         (2,324)         (1,51)           Net cash provided by operating activities         11,990         6,588           Cash flows from investing activities         11,990         6,588           Cash flows from investing activities         (12,797)         (3,890           Proceeds from disposition of securities         -         154,522           Additions of property and equipment         (581)         (585)           Proceeds from the disposition of property and equipment         1         -           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities         (537)         (530           Repayment of remaining principal balance on SPHG Note         (12,940)         -           Net cash used in financing activities         (13,477)         (530           Net effect of exchange rate changes on cash, cash equivalents and restricted cash         (14,798)         155,24           Cash, cash equivalents and restricted cash         (14,798)         155,24	Accounts receivable, net		(943)	238
Accounts payable, accrued restructuring and accrued expenses         4,100         (1,35)           Refundable and accrued income taxes, net         (58)         31           Other assets and liabilities         (2,324)         (1,51)           Net cash provided by operating activities         11,990         6,58           Cash flows from investing activities:         12,797         (3,89           Proceeds from disposition of securities         1         -         154,52           Additions of property and equipment         51         -           Proceeds from the disposition of property and equipment         1         -           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities         (537)         (531)         (532)           Repayment of remaining principal balance on SPHG Note         (12,940)         -           Net cash used in financing activities         (13,477)         (53           Net effect of exchange rate changes on cash, cash equivalents and restricted cash         (13,477)         (53           Net effect of exchange rate changes on cash, cash equivalents and restricted cash         (13,477)         (53           Cash, cash equivalents and restricted cash         (13,477)         (53           Cash, cash equivalents and res	Inventories, net		(1,889)	1,525
Refundable and accrued income taxes, net         (58)         31           Other assets and liabilities         (2,324)         (1,51           Net cash provided by operating activities         11,990         6,58           Cash flows from investing activities:	Prepaid expenses and other current assets		632	(367)
Other assets and liabilities         (2,324)         (1,514)           Net cash provided by operating activities         11,990         6,58           Cash flows from investing activities         -         12,797         3,890           Purchases of investments         (12,797)         3,890           Proceeds from disposition of securities         -         154,52           Additions of property and equipment         (581)         (552)           Proceeds from the disposition of property and equipment         1         -           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities         (537)         (537)           Cash flows from financing activities         (537)         (537)           Repayment of remaining principal balance on SPHG Note         (12,940)         -           Net cash used in financing activities         (13,477)         (538)           Cash, cash equivalents and restricted cash	Accounts payable, accrued restructuring and accrued expenses		4,100	(1,351)
Net cash provided by operating activities         11,990         6,58           Cash flows from investing activities:         11,990         6,58           Purchases of investments         (12,797)         (3,89)           Proceeds from disposition of securities         –         154,52           Additions of property and equipment         (551)         (552)           Proceeds from the disposition of property and equipment         1         –           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities:         (537)         (537)           Preferred dividend payments         (537)         (537)           Repayment of remaining principal balance on SPHG Note         (12,940)         –           Net effect of exchange rate changes on cash, cash equivalents and restricted cash         (63)         (53)           Net increase in cash, cash equivalents and restricted cash         (14,798)         155,24           Cash, cash equivalents and restricted cash, beginning of period         251,190         123,40           Cash, cash equivalents and restricted cash, end of period         251,190         123,40           Cash, cash equivalents and restricted cash, end of period         \$236,392         278,65           Cash and cash equivalents, end of period         <	· · · · · · · · · · · · · · · · · · ·		(58)	312
Cash flows from investing activities:         (12,797)         (3,896)           Purchases of investments         —         154,522           Additions of property and equipment         (581)         (552)           Proceeds from the disposition of property and equipment         1         —           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities:         (537)         (538)           Preferred dividend payments         (537)         (538)           Repayment of remaining principal balance on SPHG Note         (12,940)         —           Net cash used in financing activities         (13,477)         (53           Net effect of exchange rate changes on cash, cash equivalents and restricted cash         66         (88           Net increase in cash, cash equivalents and restricted cash         (14,798)         155,24           Cash, cash equivalents and restricted cash, beginning of period         251,190         123,40           Cash, cash equivalents and restricted cash, end of period         \$ 233,927         \$ 276,50           Cash and cash equivalents, end of period         \$ 233,927         \$ 276,70           Restricted cash for funds held for clients, end of period         2,465         1,94	Other assets and liabilities		(2,324)	(1,516)
Purchases of investments         (12,797)         (3,890)           Proceeds from disposition of securities         —         154,52           Additions of property and equipment         (581)         (557)           Proceeds from the disposition of property and equipment         1         —           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities:         (537)         (536)           Preferred dividend payments         (537)         (537)           Repayment of remaining principal balance on SPHG Note         (12,940)         —           Net cash used in financing activities         (13,477)         (53           Net effect of exchange rate changes on cash, cash equivalents and restricted cash         66         (88           Net increase in cash, cash equivalents and restricted cash         (14,798)         155,24           Cash, cash equivalents and restricted cash, beginning of period         251,190         123,40           Cash, cash equivalents and restricted cash, end of period         \$ 233,927         \$ 276,70           Restricted cash for funds held for clients, end of period         2,465         1,94	Net cash provided by operating activities		11,990	6,583
Proceeds from disposition of securities         —         154,52           Additions of property and equipment         (581)         (552)           Proceeds from the disposition of property and equipment         1         —           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities:         (537)         (536           Preferred dividend payments         (537)         (536           Repayment of remaining principal balance on SPHG Note         (12,940)         —           Net cash used in financing activities         (13,477)         (536           Net effect of exchange rate changes on cash, cash equivalents and restricted cash         66         (88           Net increase in cash, cash equivalents and restricted cash         (14,798)         155,24           Cash, cash equivalents and restricted cash, beginning of period         251,190         123,40           Cash, cash equivalents, end of period         \$ 233,927         \$ 276,65           Cash and cash equivalents, end of period         2,465         1,94	Cash flows from investing activities:			
Additions of property and equipment         (581)         (552)           Proceeds from the disposition of property and equipment         1         —           Net cash (used in) provided by investing activities         (13,377)         150,08           Cash flows from financing activities:         (537)         (536)           Preferred dividend payments         (537)         (536)           Repayment of remaining principal balance on SPHG Note         (12,940)         —           Net cash used in financing activities         (13,477)         (536)           Net effect of exchange rate changes on cash, cash equivalents and restricted cash         66         (88)           Net increase in cash, cash equivalents and restricted cash         (14,798)         155,24           Cash, cash equivalents and restricted cash, beginning of period         251,190         123,40           Cash, cash equivalents and restricted cash, end of period         \$ 236,392         278,65           Cash and cash equivalents, end of period         \$ 233,927         \$ 276,70           Restricted cash for funds held for clients, end of period         2,465         1,94	Purchases of investments		(12,797)	(3,890)
Proceeds from the disposition of property and equipment  Net cash (used in) provided by investing activities  Cash flows from financing activities:  Preferred dividend payments  Repayment of remaining principal balance on SPHG Note  Net cash used in financing activities  Net effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash, beginning of period  Cash, cash equivalents and restricted cash, end of period  Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  150,08	Proceeds from disposition of securities		_	154,526
Net cash (used in) provided by investing activities  Cash flows from financing activities:  Preferred dividend payments  Repayment of remaining principal balance on SPHG Note  Net cash used in financing activities  Net effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase in cash, cash equivalents and restricted cash (14,798)  Cash, cash equivalents and restricted cash, beginning of period  Cash, cash equivalents and restricted cash, end of period  Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  150,08  (13,377)  (53)  (13,477)  (53)  (13,477)  (53)  (14,798)  155,24  Cash, cash equivalents and restricted cash  (14,798)  155,24  Cash, cash equivalents and restricted cash, beginning of period  251,190  123,405  Cash and cash equivalents, end of period  8 233,927 \$ 276,70  Restricted cash for funds held for clients, end of period	Additions of property and equipment		(581)	(552)
Cash flows from financing activities:  Preferred dividend payments  Repayment of remaining principal balance on SPHG Note  Net cash used in financing activities  Net effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash, beginning of period  Cash, cash equivalents and restricted cash, end of period  Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  251,190  233,927  276,70  Restricted cash for funds held for clients, end of period	Proceeds from the disposition of property and equipment		1	_
Preferred dividend payments  Repayment of remaining principal balance on SPHG Note  (12,940)  Net cash used in financing activities  (13,477)  (53)  Net effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash, beginning of period  Cash, cash equivalents and restricted cash, end of period  Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  (537)  (12,940)  (13,477)  (53)  (88)  (88)  (14,798)  155,24  (251,190)  123,40  (251,190)  123,40  (278,65)  (278,65)  (278,70)  Restricted cash for funds held for clients, end of period	Net cash (used in) provided by investing activities		(13,377)	150,084
Repayment of remaining principal balance on SPHG Note (12,940) —  Net cash used in financing activities (13,477) (53)  Net effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase in cash, cash equivalents and restricted cash (14,798) 155,24  Cash, cash equivalents and restricted cash, beginning of period 251,190 123,40  Cash, cash equivalents and restricted cash, end of period \$236,392 \$278,65  Cash and cash equivalents, end of period \$233,927 \$276,70  Restricted cash for funds held for clients, end of period 2,465 1,94	Cash flows from financing activities:			
Net cash used in financing activities(13,477)(53)Net effect of exchange rate changes on cash, cash equivalents and restricted cash66(88)Net increase in cash, cash equivalents and restricted cash(14,798)155,24Cash, cash equivalents and restricted cash, beginning of period251,190123,40Cash, cash equivalents and restricted cash, end of period\$ 236,392\$ 278,65Cash and cash equivalents, end of period\$ 233,927\$ 276,70Restricted cash for funds held for clients, end of period2,4651,94	Preferred dividend payments		(537)	(536)
Net effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash, beginning of period  Cash, cash equivalents and restricted cash, end of period  Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  Restricted cash for funds held for clients, end of period  Restricted cash for funds held for clients, end of period  Restricted cash for funds held for clients, end of period  Restricted cash for funds held for clients, end of period  Restricted cash for funds held for clients, end of period	Repayment of remaining principal balance on SPHG Note		(12,940)	_
Net increase in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash, beginning of period  Cash, cash equivalents and restricted cash, beginning of period  Cash, cash equivalents and restricted cash, end of period  Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  213,927 \$ 276,70 \$ 276	Net cash used in financing activities		(13,477)	(536)
Cash, cash equivalents and restricted cash, beginning of period  Cash, cash equivalents and restricted cash, end of period  Cash and cash equivalents, end of period  Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  251,190  223,392  278,65  233,927  276,70  2,465  1,94	Net effect of exchange rate changes on cash, cash equivalents and restricted cash		66	(884)
Cash, cash equivalents and restricted cash, end of period  Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  233,927 \$ 276,70   276,70   276,70   2,465   1,94	Net increase in cash, cash equivalents and restricted cash		(14,798)	155,247
Cash and cash equivalents, end of period  Restricted cash for funds held for clients, end of period  \$ 233,927 \$ 276,70 \$ 2,465 \$ 1,94	Cash, cash equivalents and restricted cash, beginning of period		251,190	123,404
Restricted cash for funds held for clients, end of period 2,465 1,94	Cash, cash equivalents and restricted cash, end of period	\$	236,392 \$	278,651
Restricted cash for funds held for clients, end of period 2,465 1,94	Cash and cash equivalents, end of period	\$	233.927 \$	276,705
· · · · · · · · · · · · · · · · · · ·	* * *		, ,	1,946
Cash, cash equivalents and restricted cash, end of period \$ 236,392 \$ 278,65	Cash, cash equivalents and restricted cash, end of period	\$	236,392 \$	

## Steel Connect, Inc. and Subsidiaries Segment Data (in thousands) (unaudited)

	Thr	ee Months Ended October 31,
	2024	2023
		(Unaudited)
Net revenue:		
Supply Chain	\$ 50	),487 \$ 41,341
Total segment net revenue	50	),487 41,341
Operating income:		
Supply Chain	8	3,547 2,675
Corporate-level activity	(2	2,046) (870)
Total operating income		5,501 1,805
Total other income, net	(3	3,319) 3,302
Income before income taxes	\$	3,182 \$ 5,107

# Steel Connect, Inc. and Subsidiaries Reconciliation of Non-GAAP Measures to GAAP Measures (in thousands) (unaudited)

## **EBITDA and Adjusted EBITDA Reconciliations:**

	Three Months Ended October 31,		
	2024		2023
Net income	\$ 2,365	\$	4,436
Interest income	(2,814)		(3,219)
Interest expense	111		247
Income tax expense	817		671
Depreciation	606		435
Amortization	893		875
EBITDA	 1,978		3,445
Share-based compensation	181		137
Gain on sale of long-lived assets	(1)		_
Unrealized foreign exchange gains, net	(311)		(48)
Other non-cash losses (gains), net	5,535		(223)
Adjusted EBITDA	\$ 7,382	\$	3,311
Net revenue	\$ 50,487	\$	41,341
Adjusted EBITDA margin	 14.6 %		8.0 %

## Free Cash Flow Reconciliation:

		Three Months Ended October 31,		
	20	)24		2023
Net cash provided by operating activities	\$	11,990	\$	6,583
Additions to property and equipment		(581)		(552)
Free cash flow	\$	11,409	\$	6,031

## **Net Cash (Debt) Reconciliation:**

	Oct	ober 31, 2024	July 31, 2024
Total debt, net	\$		12,903
Cash and cash equivalents		(233,927)	(248,614)
Net cash (debt)	\$	(233,927)	\$ (235,711)

#### Note Regarding Use of Non-GAAP Financial Measurements

In addition to the financial measures prepared in accordance with generally accepted accounting principles, the Company uses EBITDA, Adjusted EBITDA, Free Cash Flow and Net Cash (Debt), all of which are non-GAAP financial measures, to assess its performance. EBITDA represents earnings (losses) before interest income, interest expense, income tax expense (benefit), depreciation, and amortization. We define Adjusted EBITDA as net income (loss) excluding net charges related to interest income, interest expense, income tax expense (benefit), depreciation, amortization, strategic consulting and other related professional fees, executive severance and employee retention, restructuring and restructuring-related expense, share-based compensation, (gain) loss on sale of long-lived assets, impairment of long-lived assets, unrealized foreign exchange (gains) losses, net, and other non-cash (gains) losses, net. The Company defines Free Cash Flow as net cash provided by (used in) operating activities less additions to property and equipment, and defines Net Debt as the sum of total debt, excluding reductions for unamortized discounts and issuance costs, less cash and cash equivalents.

We believe that providing these non-GAAP measurements to investors is useful, as these measures provide important supplemental information of our performance to investors and permit investors and management to evaluate the operating performance of our business. These measures provide useful supplemental information to management and investors regarding our operating results as they exclude certain items whose fluctuation from period-to-period do not necessarily correspond to changes in the operating results of our business. We use EBITDA and Adjusted EBITDA in internal forecasts and models when establishing internal operating budgets, supplementing the financial results and forecasts reported to our Board of Directors, determining a component of certain incentive compensation for executive officers and other key employees based on operating performance, determining compliance with certain covenants in the Company's credit facilities, and evaluating short-term and long-term operating trends in our core business. We use Free Cash Flow to conduct and evaluate our business because, although it is similar to cash flow from operations, we believe it is a useful measure of cash flows since purchases of property and equipment are a necessary component of ongoing operations, and similar to the use of Net Cash (Debt), assists management with its capital planning and financing considerations.

We believe that these non-GAAP financial measures assist in providing an enhanced understanding of our underlying operational measures to manage our core businesses, to evaluate performance compared to prior periods and the marketplace, and to establish operational goals. Further, we believe that these non-GAAP financial adjustments are useful to investors because they allow investors to evaluate the effectiveness of the methodology and information used by management in our financial and operational decision-making. These non-GAAP financial measures should not be considered in isolation or as a substitute for financial information provided in accordance with U.S. GAAP. These non-GAAP financial measures may not be computed in the same manner as similarly titled measures used by other companies.

Some of the limitations of EBITDA and Adjusted EBITDA include:

- EBITDA and Adjusted EBITDA do not reflect changes in, or cash requirements for, our working capital needs;
- EBITDA and Adjusted EBITDA do not reflect our interest expense, or the cash requirements necessary to service interest or principal payments, on our debt:
- EBITDA and Adjusted EBITDA do not reflect our tax expense or the cash requirements to pay our taxes;
- EBITDA and Adjusted EBITDA do not reflect historical capital expenditures or future requirements for capital expenditures or contractual commitments:
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements; and
- other companies in our industry may calculate EBITDA and Adjusted EBITDA differently, limiting their usefulness as comparative measures.

In addition, Net Debt assumes the Company's cash and cash equivalents can be used to reduce outstanding debt without restriction, while Free Cash Flow has limitations due to the fact that it does not represent the residual cash flow available for discretionary expenditures and excludes the Company's remaining investing activities and financing activities, including the requirement for principal payments on the Company's outstanding indebtedness.

See reconciliations of these non-GAAP measures to the most directly comparable GAAP measures included in the financial tables of this release.

## **Net Operating Loss Carryforwards**

The Company's Restated Certificate of Incorporation (the "Protective Amendment") includes provisions designed to protect the tax benefits of the Company's net operating loss carryforwards by preventing certain transfers of our securities that could result in an "ownership change" (as defined under Section 382 of the Internal Revenue Code). The Protective Amendment generally restricts any direct or indirect transfer if the effect would be to (i) increase the direct, indirect or constructive ownership of any stockholder from less than 4.99 percent to 4.99 percent or more of the shares of common stock then outstanding or (ii) increase the direct, indirect or constructive ownership of any stockholder owning or deemed to own 4.99 percent or more of the shares of common stock then outstanding. Pursuant to the Protective Amendment, any direct or indirect transfer attempted in violation of the Protective Amendment would be void as of the date of the prohibited transfer as to the purported transferee (or, in the case of an indirect transfer, the ownership of the direct owner of the shares would terminate simultaneously with the transfer), and the purported transferee (or in the case of any indirect transfer, the direct owner) would not be recognized as the owner of the shares owned in violation of the Protective Amendment (the "excess stock") for any purpose, including for purposes of voting and receiving dividends or other distributions in respect of such shares, or in the case of options, receiving shares in respect of their exercise. For further discussion of the Protective Amendment, please see the Company's filings with the SEC.

#### Forward-Looking Statements

This release contains forward-looking statements. Statements in this release that are not historical facts are hereby identified as "forward-looking statements". All statements other than statements of historical fact, including without limitation, those with respect to the Company's goals, plans, expectations and strategies and expectations regarding the Short-Form Merger and the Reith CVRs set forth herein are forward-looking statements. The following important factors and uncertainties, among others, could cause actual results to differ materially from those described in these forward-looking statements: changes in the Company's relationships with significant clients; fluctuations in demand for our products and services; the Company's ability to achieve and sustain operating profitability; demand variability from clients without minimum purchase requirements; general economic conditions and public health crises; intense competition in the Company's business; risks relating to impairment, misappropriation, theft and credit-related issues with respect to funds held for the Company's clients; our ability to maintain adequate inventory levels; our ability to raise or access capital in the future; difficulties increasing operating efficiencies and effecting cost savings; loss of essential employees or an inability to recruit and retain personnel; the Company's ability to execute on its business strategy and to achieve anticipated synergies and benefits from business acquisitions; risks inherent with conducting international operations, including the Company's operations in Mainland China; the risk of damage, misappropriation or loss of the physical or intellectual property of the Company's clients; increased competition and technological changes in the markets in which the Company competes; disruptions in or breaches of the Company's technology systems; failure to settle disputes and litigation on terms favorable to the Company; the Company's ability to preserve and monetize its net operating losses; changes in tax rates, laws or regulations; failure to maintain compliance with Nasdaq's continued listing requirements; potential conflicts of interest arising from the interests of the members of the Company's board of directors in Steel Holdings and its affiliates; the occurrence of any event, change or other circumstance that could result in the Short-Form Merger not being consummated; the outcome of any legal proceedings that may be instituted against Steel Connect or Steel Holdings relating to the Short-Form Merger; the amount of the costs, fees, expenses and charges related to the Short-Form Merger; the possible adverse effect on Steel Connect's or Steel Holdings' businesses and the price of Common Stock if the Short-Form Merger is not completed in a timely manner or at all; the court's rulings with respect to the proposed settlement of the Reith Litigation, which may affect whether any payment is made under the Reith CVR or the amount of any such payment; potential restrictions imposed by its indebtedness; and potential adverse effects from changes in interest rates. For a detailed discussion of cautionary statements and risks that may affect the Company's future results of operations and financial results, please refer to the Company's filings with the SEC, including, but not limited to, the risk factors in the Company's Annual Report on Form 10-K filed with the SEC on November 6, 2024. These filings are available on the Company's Investor Relations website under the "SEC Filings" tab.

All forward-looking statements are necessarily only estimates of future results, and there can be no assurance that actual results will not differ materially from expectations, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.

#### Additional Information and Where to Find It

In connection with the Short-Form Merger, (i) Steel Connect and Steel Holdings and certain affiliates of Steel Holdings intend to jointly file a Schedule 13E-3. Steel Connect will mail the Schedule 13E-3 to its stockholders. This communication is not a substitute for the Schedule 13E-3 or any other document that Steel Connect or Steel Holdings may file with the SEC or send to Steel Connect's stockholders in connection with the Short-Form Merger. STOCKHOLDERS OF STEEL CONNECT ARE NOT BEING ASKED TO APPROVE OR DISAPPROVE, OR FURNISH A PROXY IN CONNECTION WITH, THE SHORT-FORM MERGER.

Investors will be able to obtain a free copy of the Schedule 13E-3, when available, and other relevant documents filed by Steel Connect with the SEC at the SEC's website at www.sec.gov. In addition, investors may obtain a free copy of the Schedule 13E-3, when available, and other relevant documents from Steel Connect's website at www.steelconnectinc.com or by directing a request to Steel Connect, Inc., Attn: Jennifer Golembeske, 590 Madison Avenue, 32nd Floor, New York, NY 10022 or by calling (914) 461-1276.

## **Investor Relations Contact**

Jennifer Golembeske 914-461-1276 investorrelations@steelconnectinc.com