As filed with the Securities and Exchange Commission on November 8, 1999. Registration No. 333-85047 _____ SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Amendment No. 1 To FORM S-3 REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933 CMGI, INC. (Exact name of registrant as specified in its charter) 04-2921333 DELAWARE (State or other jurisdiction (I.R.S. Employer of incorporation or organization) Identification Number) 100 BRICKSTONE SQUARE, ANDOVER, MASSACHUSETTS 01810; (978) 684-3600 (Address, including zip code, and telephone number, including area code, of registrant's principal executive offices) ------DAVID S. WETHERELL President, Chairman of the Board, and Chief Executive Officer CMGI, Inc. 100 Brickstone Square Andover, Massachusetts 01810 (978) 684-3600 (Name, address, including zip code, and telephone number, including area code, of agent for service) WILLIAM WILLIAMS II, ESQ. MARC A. RUBENSTEIN, ESQ. Palmer & Dodge LLP One Beacon Street Boston, Massachusetts 02108 (617) 573-0100 ------Approximate date of commencement of proposed sale to the public: From time to time after the effective date of this Registration Statement. If the only securities being registered on this form are being offered pursuant to dividend or interest reinvestment plans, please check the following box. [_] If any of the securities being registered on this form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, other than securities offered only in connection with dividend or interest reinvestment plans, check the following box. [X] If this form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. [_]

If this form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. $[_]$

If delivery of the Prospectus is expected to be made pursuant to Rule 434, please check the following box. $[_]$

THE REGISTRANT HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE REGISTRANT SHALL FILE A FURTHER AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8(A) OF THE SECURITIES ACT OF 1933 OR UNTIL THE REGISTRATION STATEMENT SHALL BECOME EFFECTIVE ON SUCH DATE AS THE COMMISSION, ACTING PURSUANT TO SAID SECTION 8(A), MAY DETERMINE. 100 Brickstone Square Andover, Massachusetts 01810 (978) 684-3600

CMGI, INC.

360,532 SHARES COMMON STOCK

Our common stock is traded on the Nasdaq National Market under the symbol "CMGI." On November 5, 1999, the last reported per share sale price of our common stock was \$105.000.

We issued and sold the 360,532 shares of our common stock described in this prospectus to the selling stockholders in connection with the purchase of a majority of the common stock of Internet Profiles Corporation from the selling stockholders by us and Engage Technologies, Inc., a majority owned subsidiary of ours, on April 7, 1999. Under the terms of an agreement entered into in connection with the purchase, the selling stockholders may sell 180,266 shares after October 4, 1999, and 95,456 shares after April 2, 2000. The remaining 84,810 of the shares that we issued and sold are in escrow and cannot be sold by the selling stockholders until they are released from escrow. Subject to claims made against the selling stockholders under the escrow agreement, up to 42,405 of the shares held in escrow may be released from escrow on April 7, 2000 and up to another 42,405 shares may be released on April 7, 2001.

These shares of common stock will be offered by the selling stockholders named in this prospectus, who will receive all of the proceeds from any sales. The selling stockholders may sell the shares of common stock at various times, subject to the restrictions discussed above, and in various types of transactions, including sales in the open market, sales in negotiated transactions and sales by a combination of these methods. Shares may be sold at the market price of the common stock at the time of a sale, at prices relating to the market price over a period of time, or at prices negotiated with the buyers of shares. More detailed information concerning the distribution of the shares is contained in the section of this prospectus entitled "Plan of Distribution" which begins on page 17.

The selling stockholders will pay all brokerage fees and commissions and similar sale-related expenses. We are paying expenses relating to the registration of the shares with the Securities and Exchange Commission.

BUYING SHARES OF OUR COMMON STOCK INVOLVES A HIGH DEGREE OF RISK. SEE "RISK FACTORS" BEGINNING ON PAGE 2 OF THIS PROSPECTUS FOR A DISCUSSION OF CERTAIN FACTORS THAT SHOULD BE CONSIDERED BY PROSPECTIVE PURCHASERS OF SHARES OF OUR COMMON STOCK.

NEITHER THE SECURITIES AND EXCHANGE COMMISSION NOR ANY STATE SECURITIES COMMISSION HAS APPROVED OR DISAPPROVED OF THESE SECURITIES OR DETERMINED IF THIS PROSPECTUS IS TRUTHFUL OR COMPLETE. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

THE INFORMATION IN THIS PROSPECTUS IS NOT COMPLETE AND MAY BE CHANGED. THE SELLING STOCKHOLDER MAY NOT SELL THESE SECURITIES UNTIL THE REGISTRATION STATEMENT FILED WITH THE SEC IS EFFECTIVE. THIS PROSPECTUS IS NOT AN OFFER TO SELL THESE SECURITIES AND IT IS NOT SOLICITING AN OFFER TO BUY THESE SECURITIES IN ANY STATE WHERE THE OFFER OR SALES IS NOT PERMITTED.

THE DATE OF THIS PROSPECTUS IS NOVEMBER 8, 1999.

Page - - - -RISK FACTORS..... 2 THE COMPANY..... 13 USE OF PROCEEDS..... 14 THE SELLING STOCKHOLDERS..... 14 PLAN OF DISTRIBUTION..... 17 LEGAL MATTERS..... 18 EXPERTS.... 18 WHERE YOU CAN FIND MORE INFORMATION..... 19

RISK FACTORS

If you purchase shares of our common stock, you will take on financial risk. In deciding whether to invest, you should carefully consider the following factors, the information contained in this prospectus and the other information to which we have referred you.

It is especially important to keep these risk factors in mind when you read forward-looking statements. These are statements that relate to future periods and include statements about our:

- expected operating results
- . market opportunities
- . acquisition opportunities
- . ability to compete, and
- . stock price.

Generally, the words "anticipates," "believes," "expects," "intends," and similar expressions identify such forward-looking statements. Forward-looking statements involve risks and uncertainties, and our actual results could differ materially from the results discussed in the forward-looking statements because of these and other factors.

Forward-looking statements are current only as of the date of this prospectus. We do not have any obligation to inform you if forward-looking statements, or the circumstances they are based on, change.

WE MAY NOT HAVE OPERATING INCOME OR NET INCOME IN THE FUTURE

Recently we have had significant operating losses. We may never have operating income or net income in the future. During the year ended July 31, 1999 we had an operating loss of approximately \$127 million and net income of approximately \$475 million.

If we continue to have operating losses, we may not have enough money to grow our business in the future.

WE MAY HAVE PROBLEMS RAISING MONEY WE NEED IN THE FUTURE

In recent years, our operating losses have been financed by profits we have made by selling some of our stock in other companies in which we invested in the past. This source of money may not be sufficient for us in the future. In the future we may need to obtain money from other sources outside of our company. If we find that we need money from outside sources there is no guarantee that any of the outside sources will provide us with the needed money. In addition, even if we are able to find outside sources which will provide us with the money we need, in order to raise this money we may be required to issue securities with better rights than the rights of our common stock or we may be required to take other actions which lessen the value of our common stock, including borrowing money on terms that are not favorable to us.

OUR FUTURE SUCCESS DEPENDS GREATLY ON MORE PEOPLE AND BUSINESSES USING THE INTERNET IN THE FUTURE

Our future success depends greatly on more people and businesses using the Internet for advertising, marketing, providing services, and conducting business in the future. Right now, commercial use of the Internet is at an early stage of development. It is unclear how popular various uses of the Internet will be in the future. People are unsure how effective advertising on the Internet is in generating business when compared to more traditional types of advertising such as print, television, and radio. A further uncertainty is whether the physical networks and other products and services necessary to support increases in the number of users of the Internet will be available in the future. Because a significant portion of our business is dependent on the success of our Internet operating company subsidiaries, if commercial use of the Internet does not grow in the future for any reason our business will suffer. Furthermore, even if use of the Internet grows, people and businesses using the Internet may not be interested in our products and services.

WE MAY INCUR SIGNIFICANT COSTS TO AVOID INVESTMENT COMPANY STATUS AND WE MAY SUFFER ADVERSE CONSEQUENCES IF WE ARE DEEMED AN INVESTMENT COMPANY

We may incur significant costs to avoid investment company status and may suffer other adverse consequences if deemed to be an investment company under the Investment Company Act of 1940. Some of our and our CMG@Ventures subsidiaries' equity investments in other businesses may be considered "investment securities" under the Investment Company Act of 1940. A company may be deemed to be an investment company if it owns investment securities with a value exceeding 40% of its total assets subject to certain exclusions. Investment companies are subject to registration under, and compliance with, the 1940 Act unless a particular exclusion or SEC safe harbor applies.

If we were to be deemed an investment company, we would be subject to the requirements of the Investment Company Act of 1940. As a consequence, we would be prohibited from engaging in business or selling our securities as we have in the past and might be subject to civil and criminal actions for doing so. In addition, some of our contracts might be voidable and a court could appoint a receiver to take control of us and liquidate our business. Therefore, our classification as an investment company would harm our business and results of operations.

Although our investment securities currently comprise less than 40% of our assets, fluctuations in the value of these securities or of our other assets may cause this limit to be exceeded. If we exceeded or came close to exceeding this limit, we would need to attempt to reduce our investment securities as a percentage of our total assets. We could attempt this reduction in a number of ways, including the sale of investment securities and the acquisition of non-investment security assets. If we sell investment securities, we may sell them sooner than we otherwise would. These sales may be at depressed prices and we may never realize anticipated benefits from, or may incur losses on, these investments. Some investments may not be sold due to contractual or legal restrictions or the inability to locate a suitable buyer. Further, we may incur tax liabilities when we sell assets. We may also be unable to purchase additional investment securities that may be important to our operating strategy. If we decide to acquire non-investment security assets, we may not be able to identify and acquire suitable assets and businesses.

WE DEPEND ON CERTAIN IMPORTANT EMPLOYEES AND IF ANY OF THOSE EMPLOYEES LEFT OUR BUSINESS WOULD SUFFER

Our performance is substantially dependent on the performance of our executive officers and other key employees, particularly David S. Wetherell, our chairman, president, and chief executive officer, Andrew J. Hajducky III, our chief financial officer and treasurer, and David Andonian, our president of corporate development. The familiarity of these individuals with the Internet industry makes them especially critical to our success. In addition, our future success is dependent on our ability to attract, train, retain, and motivate high quality personnel, especially for our management team. The loss of the services of any of our executive officers or key employees may harm our business. Our future success also depends on our continuing ability to attract, train, retain, and motivate other highly qualified technical and managerial personnel. Competition for such personnel is intense, and we may not be able to attract, train, retain or motivate other highly qualified technical and managerial personnel in the future.

CURRENTLY OUR SUCCESS DEPENDS IN LARGE PART ON A SINGLE CUSTOMER AND LOSS OF THAT CUSTOMER COULD SIGNIFICANTLY DAMAGE OUR BUSINESS

During the year ended July 31, 1999, a very large portion of our revenues came from a small group of our customers. During the year ended July 31, 1998, sales to our largest customer, Cisco Systems, Inc., accounted for 36% of our total revenues and 47% of our revenues from our fulfillment services business. We think that for the foreseeable future a large portion of our operating revenues will continue to come from sales to a small number of customers. We do not have any agreements with Cisco which obligate Cisco to buy a minimum amount of products from us or to buy any particular products or services only from us instead of from our competitors. We would lose significant amounts of revenue if Cisco or any of our other major customers were to:

- . order less from us,
- . change to another supplier,
- . experience financial or other difficulties, or
- . delay paying or fail to pay amounts they owe us.

GROWING CONCERNS ABOUT THE USE OF "COOKIES" AND DATA COLLECTION MAY LIMIT OUR ABILITY TO DEVELOP USER PROFILES

Web sites typically place small files of information commonly known as "cookies" on a user's hard drive, generally without the user's knowledge or consent. Cookie information is passed to the Web site through the Internet user's browser software. Our technology currently uses cookies to collect information about an Internet user's movement through the Internet. Most currently available Internet browsers allow users to modify their browser settings to prevent cookies from being stored on their hard drive, and a small minority of users are currently choosing to do so. Users can also delete cookies from their hard drive at any time.

Some Internet commentators, privacy advocates, and governmental bodies have suggested limiting or eliminating the use of cookies. The effectiveness of our

technology could be limited by any reduction or limitation in the use of cookies.

If the use or effectiveness of cookies is limited, we would likely have to switch to other technology that allows us to gather demographic and behavioral information. This could require significant reengineering time and resources, might not be completed in time to avoid negative consequences to our business, financial condition or results of operations, and might not be possible at all. IF THE UNITED STATES OR OTHER GOVERNMENTS REGULATE THE INTERNET MORE CLOSELY, OUR BUSINESS MAY BE HARMED

Because of the Internet's popularity and increasing use, new laws and regulations may be adopted. These laws and regulations may cover issues such as:

- . user privacy,
- . pricing of goods and services offered, and
- . content

The enactment of any additional laws or regulations may impede the growth of the Internet and of our Internet-related business and could place additional financial burdens on our business.

TO SUCCEED, WE MUST RESPOND TO THE RAPID CHANGES IN TECHNOLOGY AND DISTRIBUTION CHANNELS RELATED TO THE INTERNET

The markets for our Internet products and services are characterized by:

- . rapidly changing technology,
- . evolving industry standards,
- . frequent new product and service introductions,
- . shifting distribution channels, and
- . changing customer demands.

Our future success will depend on our ability to adapt to this rapidly evolving marketplace. We may not be able to adequately adapt our products and services or to acquire new products and services that can compete successfully. In addition, we may not be able to establish and maintain effective distribution channels.

WE ARE SUBJECT TO INTENSE COMPETITION

The market for Internet products and services is highly competitive. Exacerbating this situation is the fact that the market for Internet products and services lacks significant barriers to entry, enabling new businesses to enter this market relatively easily. Competition in the market for Internet products and services may intensify in the future. Numerous well-established companies and smaller entrepreneurial companies are focusing significant resources on developing and marketing products and services that will compete with our products and services. In addition, many of our current and potential competitors have greater financial, technical, operational, and marketing resources than us. We may not be able to compete successfully against these competitors in selling our goods and services. Competitive pressures may also force prices for Internet goods and services down and such price reductions may reduce our revenues.

OUR STRATEGY OF EXPANDING OUR BUSINESS THROUGH ACQUISITIONS OF OTHER BUSINESSES AND TECHNOLOGIES PRESENTS SPECIAL RISKS TO US

We intend to continue to expand through the acquisition of businesses, technologies, products, and services from other businesses. Acquisitions involve a number of special problems, including:

- . difficulty integrating acquired technologies, operations, and personnel with the existing business,
- . diversion of management attention in connection with both negotiating the acquisitions and integrating the assets,
- . strain on managerial and operational resources as management tries to oversee larger operations,
- . exposure to unforeseen liabilities of acquired companies,
- potential issuance of securities in connection with the acquisition which securities lessen the rights of holders of our currently outstanding securities,
- the need to incur additional debt, and
- the requirement to record additional future operating costs for the amortization of goodwill and other intangible assets, which amounts could be significant

We may not be able to successfully address these problems. Moreover, our future operating results will depend to a significant degree on our ability to successfully manage growth and integrate acquisitions. In addition, many of our investments are in early-stage companies, with limited operating histories and limited or no revenues. We may not be able to successfully develop these young companies.

OUR STRATEGY OF SELLING ASSETS OF, OR INVESTMENTS IN, OUR ACQUIRED AND DEVELOPED COMPANIES PRESENTS CERTAIN RISKS

A significant element of our business plan involves selling, in public or private offerings, the companies or portions of the companies we have acquired and developed. Market and other conditions largely beyond our control affect:

- . our ability to engage in such sales,
- the timing of such sales, and
- . the amount of proceeds from such sales.

As a result, we may not be able to sell some of these assets. In addition, even if we are able to sell, we may not be able to sell at favorable prices. If we are unable to sell these assets at favorable prices, our business will be harmed.

THE VALUE OF OUR BUSINESS MAY FLUCTUATE DUE TO THE FLUCTUATING VALUE OF CERTAIN STOCK ASSETS WE HOLD

A portion of our assets includes the equity securities of both publicly traded and non-publicly traded companies. In particular, we own a large number of shares of common stock of Engage Technologies, Inc., NaviSite, Inc., Lycos, Inc., Yahoo!, Hollywood Entertainment Corporation, Chemdex Corporation, Silknet Software, Inc. and Critical Path, Inc., which are publicly traded companies. The market price and valuations of the securities that we hold in these and other companies may fluctuate due to market conditions and other conditions over which we have no control. Fluctuations in the market price and valuations of the securities that we hold in other companies may result in fluctuations of the market price of our stock and may reduce the amount of working capital available to us.

MANAGING OUR GROWTH PLACES STRAINS ON US

Our rapid growth has placed, and is expected to continue to place, a significant strain on our managerial, operational, and financial resources. Further, as the number of our users, advertisers and other business partners grows, we will be required to manage multiple relationships with various customers, strategic partners and other third parties. Our further growth or increase in the number of our strategic relationships will increase this strain on our managerial, operational, and financial resources, inhibiting our ability to achieve the rapid execution necessary to successfully implement our business plan. In addition, our future success will also depend on our ability to expand our sales and marketing organization and expand our support organization commensurate with the growth of our business and the Internet.

WE MUST DEVELOP AND MAINTAIN POSITIVE BRAND NAME AWARENESS

We believe that establishing and maintaining our brand names is essential to expanding our Internet business and attracting new customers. We also believe that the importance of brand name recognition will increase in the future because of the growing number of Internet companies that will need to differentiate themselves. Promotion and enhancement of our brand names will depend largely on our ability to provide consistently high-quality products and services. If we are unable to provide high-quality products and services, the value of our brand name will suffer.

WE DEPEND ON RELATIONSHIPS WITH THIRD PARTIES FOR OUR SUCCESS

We are currently, and expect to be in the future, dependent on our relationships with a number of third parties. These relationships include arrangements relating to the creation of traffic on Internet web sites which are affiliated with us and the resulting generation of advertising and commerce-related revenue. If these affiliated web sites terminate or fail to renew their relationships with us on reasonable terms it could harm our business.

WE ARE ALSO DEPENDENT ON RELATIONSHIPS WITH ADVERTISERS, SPONSORS AND PARTNERS. MOST OF THESE ARRANGEMENTS:

- . do not require minimum commitments to use our services,
- . are often not exclusive, and
- . are often short-term or may be terminated at the convenience of the other party.

There is a risk that these third parties may:

- . not regard their relationship with us as important to their own respective businesses and operations,
- reassess their commitment to us in the future, or
- . develop their own competitive services or products.

There is no assurance that the services and products of the third parties with which we deal will achieve market acceptance or commercial success. As a result there is no guarantee that our existing relationships with these parties will result in sustained or successful business partnerships or significant revenues for us.

OUR QUARTERLY RESULTS MAY FLUCTUATE WIDELY

Our operating results have fluctuated widely on a quarterly basis during the last several years, and we expect to experience significant fluctuation in future quarterly operating results. Many factors, some of which are beyond our control, have contributed to these quarterly fluctuations in the past and may continue to do so. Such factors include:

- demand for our products and services,
- . payment of costs associated with our acquisitions, sales of assets and investments,
- . timing of sales of assets,
- . market acceptance of new products and services,
- . specific economic conditions in the Internet and direct marketing industries, and
- . general economic conditions.

The emerging nature of the commercial uses of the Internet makes predictions concerning our future revenues difficult. We believe that period-to-period comparisons of our results of operations will not necessarily be meaningful and should not be relied upon as indicative of our future performance. It is also possible that in some fiscal quarters our operating results will be below the expectations of securities analysts and investors. In such circumstances, the price of our stock may decline.

THE PRICE OF OUR STOCK HAS BEEN VOLATILE

The market price of our stock has been, and is likely to continue to be, volatile, experiencing wide fluctuations. Such fluctuations may be triggered by:

- . differences between our actual or forecasted operating results and the expectations of securities analysts and investors, announcements regarding our products, services, or technologies,
- . announcements regarding the products, services or technologies of our competitors,
- . developments relating to our patents or proprietary rights,
- . specific conditions in the Internet industry or the market for the stock of Internet related companies,
- . general market conditions, and
- . other factors.

In recent years the stock market has experienced significant price and volume fluctuations which have particularly impacted the market prices of equity securities of many companies providing Internet-related products and services. Some of these fluctuations appear to be unrelated or disproportionate to the operating performance of such companies. Future market movements may adversely affect the market price of our stock.

WE FACE SECURITY RISKS

The secure transmission of confidential information over public telecommunications facilities is a significant barrier to electronic commerce and communications on the Internet. Many factors may cause compromises or breaches of the security systems used by us or other Internet sites to protect proprietary information, including:

- . advances in computer and software functionality, or
 - new discoveries in the field of cryptography.

A compromise of security on the Internet would have a negative effect on the use of the Internet for commerce and communications. This in turn would have a negative effect on our business. A party who is able to circumvent our security measures could misappropriate our proprietary information or cause interruptions in our operations. Protecting against the threat of such security breaches or alleviating problems caused by such breaches may require us to expend significant capital and other resources. When our activities and the activities of our customers and sponsors involve the storage and transmission of proprietary information, such as credit card numbers, security breaches may expose us to a risk of loss or litigation and possible liability. We cannot assure that our security measures will prevent security breaches.

OUR OWNERSHIP IS CONCENTRATED

David S. Wetherell, our chairman, president, and chief executive officer, beneficially owned approximately 15% of our outstanding common stock as of October 22, 1999. As a result, Mr. Wetherell possesses significant influence over us on matters including the election of our directors. Additionally, Compaq Computer Corporation and its wholly owned subsidiary, Digital Equipment Corporation, owned approximately 16% of our outstanding common stock as of October 22, 1999, and had its 18,090.45 shares of Series D Preferred Stock been converted into common stock as of such date, would have owned approximately 18%. The concentration of our share ownership may:

- . delay or prevent a change in our control,
- . impede a merger, consolidation, takeover, or other business involving us, or
- . discourage a potential acquiror from making a tender offer or otherwise attempting to obtain control of us.

OUR BUSINESS WILL SUFFER IF ANY OF OUR PRODUCTS OR SYSTEMS, OR THE PRODUCTS OR SYSTEMS OF THIRD PARTIES ON WHOM WE RELY, FAIL TO BE YEAR 2000 COMPLIANT

Many currently installed computer systems and software products are coded to accept only two digit entries in the date code field. These date code fields will need to accept four digit entries to distinguish 21st century dates from 20th century dates. As a result, many companies will need to update or replace their software and computer systems in order to comply with such "Year 2000" requirements. We are in the process of evaluating the Year 2000 compliance of our products and services. We are also evaluating the Year 2000 compliance of third party equipment and software that we use in both information technology and non-information technology applications in our business. Examples of non-information technology systems include our building security and voice mail systems.

We confront the Year 2000 problem in several contexts:

Facilities and Services

Many of our subsidiaries rely on our network infrastructure, software and hardware. Some of our subsidiaries also offer computer-related services, and because of the business-critical nature of many customers' applications, our risk of lawsuits related to Year 2000 issues could be greater than that of companies in some other industries.

Our subsidiary, NaviSite, is a hosting and application management services provider that relies on its network infrastructure to provide its services. We rely on NaviSite for network connectivity and hosting of servers for many of our majority-owned subsidiaries. NaviSite faces risks from customer-provided hardware and software that is hosted in its data centers that in many cases have been customized by outside service providers or customer personnel. While NaviSite informs its customers that they are responsible for the Year 2000 compliance of their hosted hardware and software, we can not assure you that NaviSite's customers will take the steps necessary to achieve Year 2000 compliance. Remote users, including customers, also connect to NaviSite's networks. These remote users' networks may be impacted by Year 2000 complications, which could affect NaviSite's internal structure and ability to provide service to its customers, including our subsidiaries. These potential Year 2000 complications could disrupt operations and have a material adverse impact on our financial condition and operating results.

Customers

We also face risks from computer systems and application software that certain of our subsidiaries are in the business of selling and servicing. In addition,

in the event that a significant number of our customers experience Year 2000related problems, whether due to our products or not, demand for technical support and assistance may increase dramatically. In this case, our costs for providing technical support may rise and the quality of service or our ability to manage incoming requests may be impaired.

Suppliers

In addition, we depend on software and hardware supplied by numerous vendors to provide certain applications and management services, rental services and consulting services. We are currently seeking assurances from our existing vendors that their products are Year 2000 compliant, and we require that all new software application providers certify that they are Year 2000 compliant before we enter into agreements with them.

However, because in most cases we do not independently verify the Year 2000 compliance of vendors' products, we cannot assure you that these vendors' guarantees are true or sufficient or that we will not encounter Year 2000 compliance problems involving their products. We cannot assure you that we will be able to provide our services and maintain our operations if we are unable to obtain products, services or systems that are Year 2000 compliant when we need them. In addition, if vendors and service providers cannot deliver their products because of their own Year 2000 compliance problems or as a result of systemic failures such as power outages relating to the Year 2000, we could experience increased operating costs and lost revenue.

Our Year 2000 project plan is coordinated by a committee that reports to senior management, as well as to our Board of Directors on a periodic basis. Our Year 2000 readiness efforts consist of the following four phases:

(1) Identification of all software products, information technology systems and non-information technology systems we offer or use. We have substantially completed this phase for our existing systems.

(2) Testing and assessment of these products and systems to determine repair or replacement requirements for each. We have substantially completed this phase for our existing systems.

(3) Repair or replacement of products and systems where required to achieve Year 2000 compliance. We expect to substantially complete this phase by December 1, 1999 for our existing business-critical systems.

(4) Creation of contingency plans in the event of Year 2000 failures. We have substantially completed our Year 2000 contingency plan. The plan will continue to be updated to reflect changes in business procedures and processes.

Companies that we have acquired after May 1, 1999 are in varying stages of completion of the four phases described above. We currently expect to substantially complete all phases of the Year 2000 readiness efforts for the existing business-critical systems of these companies by December 1, 1999.

Through September 30, 1999, we have incurred expenditures of approximately \$3.2 million in connection with Year 2000 readiness efforts. Current cost estimates to complete our Year 2000 readiness efforts are in the range of an additional \$1.5 million to \$2.0 million. There is no assurance that our Year 2000 costs will not exceed these estimated amounts.

Our business model includes expansion through the acquisition of businesses, technologies, products, and services from other businesses. As we continue to expand in this manner throughout calendar 1999, the scope and cost estimates of our Year 2000 efforts may increase substantially.

Our failure to resolve Year 2000 issues with respect to our products and services could damage our business and revenues and result in liability on our part for such failure. Our business and its prospects may be permanently affected by either the liability we incur to third parties or the negative impact on our business reputation. We also rely upon various vendors, utility companies, telecommunications service companies, delivery service companies and other service providers who are outside of our control. There is no assurance that such companies will not suffer a Year 2000 business disruption, which could harm our business and financial condition. Furthermore, if third-party equipment or software we use in our business fails to operate properly with regard to the Year 2000 we may need to incur significant unanticipated expenses to remedy any such problems.

WE RELY ON NAVISITE FOR NETWORK CONNECTIVITY

We, and many of our majority owned subsidiaries, rely on NaviSite for network connectivity and hosting of servers. If NaviSite fails to perform such services our internal business operations may be interrupted and the ability of our majority owned subsidiaries to provide services to customers could also be interrupted. Such interruptions could have an adverse impact on our and our majority owned subsidiaries' business and revenues.

OUR SUCCESS DEPENDS ON THE INTERNET'S INFRASTRUCTURE

The success of commercial use of the Internet depends in large part upon the development and maintenance of the Internet's infrastructure, including the development of complementary products such as high speed modems. The number of users of the Internet and the amount of traffic on the Internet has grown significantly, and it is expected they will continue to grow. To the extent the numbers of users of the Internet and the amount of traffic on the Internet continue to increase there will be greater demands placed on the Internet's infrastructure. The Internet infrastructure may not be able to support the demands placed on it by this continued growth without the performance or reliability of the Internet being decreased. Any outages or delays in services using the Internet could lower the level of Internet usage. In addition, the infrastructure and complementary products and services necessary to make the Internet a viable commercial marketplace may not develop. If usage of the Internet is curtailed due to infrastructure constraints or lack of complementary products, we expect an adverse impact on our business and revenues. Even if such infrastructure and complementary products and services do develop, there is no guarantee that the Internet will become a viable commercial marketplace for products and services such as those we offer.

THE SUCCESS OF OUR GLOBAL OPERATIONS IS SUBJECT TO SPECIAL RISKS AND COSTS

We have begun, and intend to continue, to expand our operations outside of the United States. This international expansion will require significant management attention and financial resources. Our ability to expand offerings of our products and services internationally will be limited by the general acceptance of the Internet and intranets in other countries. In addition, we have only limited experience in such international activities. Accordingly, we expect to commit substantial time and development resources to customizing our products and services for selected international markets and to developing international sales and support channels. These efforts may not be successful.

International operations are subject to a number of risks and costs including:

- . customizing products and services for international markets,
- . multiple and conflicting regulations regarding communications, use of data, and control of Internet access,
- longer payment cycles,
- . unexpected changes in regulatory requirements, import and export restrictions, and tariffs,
- . greater difficulty or delay in accounts receivable collection,
- . potentially adverse tax consequences,
- . the burden of complying with a variety of laws outside the United States,
- . the impact of possible recessionary environments in economies outside the United States,
- the difficulty of enforcing intellectual property rights, and
- . political and economic instability.

As a further risk of operating internationally, we expect that our export sales will be denominated predominantly in United States dollars. As a result, an increase in the value of the United States dollar relative to other currencies could make our products and services more expensive and, therefore, potentially less competitive in international markets. As we increase our international sales, our total revenues may also be affected to a greater extent by seasonal fluctuations resulting from lower sales that typically occur during the summer months in Europe and other parts of the world.

OUR SUCCESS DEPENDS ON OUR PROPRIETARY RIGHTS AND OUR ABILITY TO PROTECT THEM

Our success depends in part on our proprietary technology and our ability to protect such technology under applicable patent, trademark, copyright and trade secret laws. We seek to protect the intellectual property rights underlying our products and services by filing applications and registrations, as appropriate, and through our agreements with our employees, suppliers, customers and partners. However, the measures we have adopted to protect our proprietary technology may not prevent infringement or misappropriation of our technology. A further risk is introduced by the fact that many legal standards relating to the validity, enforceability and scope of protection of certain proprietary rights in the context of the Internet industry currently are not resolved.

We license certain components of our products and services from third parties. Our failure to maintain such licenses, or to find replacement components in a timely and cost effective manner, may damage our business and results of operations. From time to time we have been, and we expect to continue to be, subject to claims in the ordinary course of our business, including claims of our alleged infringement of the intellectual property rights of third parties. Any such claims could damage our business and results of operations by:

- . subjecting us to significant liability for damages,
- . resulting in invalidation of our proprietary rights,
- . being time-consuming and expensive to defend even if such claims are not meritorious, and
- . resulting in the diversion of management time and attention.

WE MAY HAVE LIABILITY FOR INFORMATION RETRIEVED FROM THE INTERNET

Because materials may be downloaded from the Internet and subsequently distributed to others, we may be subject to claims for defamation, negligence, copyright or trademark infringement, personal injury, or other theories based on the nature, content, publication and distribution of such materials.

CERTAIN ANTI-TAKEOVER PROVISIONS IN OUR CHARTER AND BYLAWS MAY DISCOURAGE TRANSACTIONS WHICH OFFER A PREMIUM TO OUR STOCKHOLDERS

Certain provisions of our Certificate of Incorporation and our By-laws may have the effect of discouraging a third party from making an acquisition proposal for us and thereby inhibit a change in control of us in circumstances that could give our stockholders the opportunity to realize a premium over the then prevailing market price of their stock. Such provisions may also adversely affect the market price for our stock. In addition, the classification of our Board of Directors into three classes may have the effect of delaying a change in our control.

THE COMPANY

We develop and operate Internet and fulfillment services companies. We are a Delaware corporation. We previously operated under the name CMG Information Services, Inc. and were incorporated in 1986.

Our Internet strategy includes the internal development and operation of majority-owned subsidiaries as well as taking strategic positions in other Internet companies that have demonstrated synergies with our core businesses. Our strategy also envisions and promotes opportunities for synergistic business relationships among the companies within our portfolio. At July 31, 1999, our majority-owned Internet subsidiaries included Activerse Inc. (Activerse), Adsmart Corporation (Adsmart), Blaxxun Interactive, Inc. (Blaxxun), CMGI Solutions, Inc. (CMGI Solutions), Engage Technologies, Inc. (Engage), iCAST Corporation (iCAST), Magnitude Network, Inc. (Magnitude Network), MyWay.com (formerly Planet Direct Corporation), Nascent Technologies, Inc. (Nascent), NaviNet, Inc. (NaviNet), NaviSite, Inc. (NaviSite), Netwright, LLC (Netwright) and ZineZone Corporation (ZineZone).

A more complete description of our business and our recent activities can be found in the documents described in "WHERE YOU CAN FIND MORE INFORMATION." All common share amounts referred to in this prospectus have been adjusted to reflect a two-for-one split of our common stock paid in the form of a 100% stock dividend on May 27, 1999.

USE OF PROCEEDS

We will not receive any proceeds from the sale of the shares being sold by the selling stockholders.

THE SELLING STOCKHOLDERS

The selling stockholders are former holders of equity securities of Internet Profiles Corporation. The shares offered hereby were issued to the selling stockholders in connection with the purchase of a majority of the common stock of Internet Profiles Corporation from the selling stockholders by us and Engage Technologies, Inc., one of our majority owned subsidiaries, on April 7, 1999. The following table sets forth the name and number of shares of our common stock beneficially owned by each of the selling shareholders, of which an aggregate of 360,532 shares may be offered pursuant to this prospectus. The table has been prepared on the basis of the information furnished to us by or on behalf of the selling stockholders. As of November 4, 1999, there were approximately 118.7 million shares of our common stock outstanding.

SELLING STOCKHOLDERS (1)	NUMBER OF SHARES BENEFICIALLY OWNED BEFORE THE OFFERING	NUMBER OF SHARES BEING OFFERED UNDER THIS PROSPECTUS (1)	NUMBER OF SHARES BENEFICIALLY OWNED AFTER THE OFFERING (2) (3)
Andress Living Truck	0.404	0.404	0
Anderson Living Trust Anvest, L.P.	2,184 3,416	2,184 3,416	0 0
Ariel Poler (8)	6,674	6,674	0
Barbara Gore	412	412	0
Benjamin E. Godley	36	36	õ
Bradley Rode (9)	17,942	17,942	0
Charles Askanas	[′] 306	, 306	Θ
Comdisco, Inc.	2,478	2,478	Θ
David Carlick (11)	826	826	Θ
David Golob	126	126	Θ
David L. Anderson	542	542	Θ
David Tillinghast	474	474	Θ
Dylan Poler	16	16	Θ
Eriberto R. Scocimara GST U/A 12-21-92	414	414	Θ
Foundation Capital Entrepreneurs Fund, L.L.C. (12)	9,390	9,390	Θ
Foundation Capital, L.P. (12)	84,516	84,516	Θ
Frida Alter	454	454	Θ

SELLING STOCKHOLDERS (1)	NUMBER OF SHARES BENEFICIALLY OWNED BEFORE THE OFFERING	OFFERED UNDER THIS	OFFERING (2) (3)
G. Leonard Baker, Jr.	3,652	3,652	0
Gannett International Communications, Inc.	8,904	8,904	Θ
Genstar Investment Corporation	1,334	1,334	0
Gregory L. Waldorf	164	164	0
Hewlett-Packard Company	1,744	1,744	0
Homer Luther, Jr. Information Associates, C.V. (12)	7,536 1,996	120 1,996	7,416 0
Information Associates, L.P. (12)	72,610	72,610	0
Intel Corporation	5,572	5,572	0
Interpublic Group of Companies (12)	13,778	13,778	õ
ITOCHU Corporation	2,228	2,228	Ō
ITOCHU Technology, Inc.	[′] 556	, 556	Θ
James C. Gaither	156	156	Θ
James L. Brock	42	42	Θ
John E. Maxfield	70	70	Θ
John Garner	20	20	Θ
John Kremer	100	100	Θ
John R. Mackall	120	120	0
John Steinhart	34	34	0
Jon Bode (6) Katharing N. Wang	126	126	0 0
Katharine N. Wang Kevin Doerr	8 64	8 64	0 0
Kevin Poler	16	04 16	0
Leonard J. Washington II	36	36	0
Marc Kenig	42	42	õ
Mark Ashida (10)	1,630	1,630	Õ
Maximillian Pollak	26	26	Ō
Michael L. Connell	8	8	Θ
Nielsen Media Research, Inc.	17,468	17,468	Θ
Noel Poler	34	34	Θ
Olivia V. Dillan	102	102	Θ
Patrizia Owen (5)	1,932	1,882	50
Paul M. and Marsha R. Wythes, Trustees of the Wythes Living Trust dated 7/21/87	960	960	
Paul M. Norwood	20	20	Θ
R. Alan Chase	1,486	1,486	0
Robert Spoer	170	170	Θ
Robert T. & Sherry Y. Artemenko	120	120	Θ
Ronald Perkins	512	512	Θ
Saunders Holdings, L.P.	2,488	2,488	Θ
Seth M. Skolnik	84	84	Θ
SOFTBANK Ventures, Inc.	24,854	24,854	0
Stanford University	362	362	0
Stu Berman Sutter Hill Ventures, a California Limited	120 42 148	120 42 148	0 0
Sutter Hill Ventures, a California Limited Partnership	42,148	42,148	U
Tak Woon Yan	136	136	Θ
Tench Coxe (11)	1,502	1,502	Θ
The Hearst Corporation (12)	10,632	10,632	Θ

SELLING STOCKHOLDERS (1)	NUMBER OF SHARES BENEFICIALLY OWNED BEFORE THE OFFERING		OWNED AFTER THE
Timothy M. Haley and Ethna C. McGourty, Trustees of the Haley-McGourty Family Trust U/D/T dated September 27, 1996	90	90	0
Todd McIntyre	120	120	Θ
Tow Partners, a California Limited Partnership	1,804	1,804	Θ
Trevor Blumenau	306	306	Θ
Webster Augustine III	152	152	Θ
Wells Fargo, Trustee SHV M/P/T FBO Tench Coxe	2,044	2,044	Θ
Wells Fargo, Trustee SHV M/P/T FBO William H. Younger, Jr.	1,148	1,148	0
William H. Younger, Jr.	836	836	Θ
William H. Younger, Jr., Trustee, The Younger Living Trust	3,090	3,090	Θ
William Matthews (7)	260	260	Θ
William Sahlman	90	90	Θ
Zuleima Aguilar	80	80	Θ
Totals	367,928	360,462 (4)	7,466

- (1) This Registration Statement shall also cover any additional shares of common stock which become issuable in connection with the shares registered for sale hereby as a result of any stock dividend, stock split, recapitalization or other similar transaction effected without the receipt of consideration which results in an increase in the number of outstanding shares of our common stock.
- (2) The numbers in these columns assume that the selling stockholders will sell all of the common stock offered for sale under this prospectus and will make no other purchases or sales of our common stock. There can be no assurance that the selling stockholders will sell all or any part of the shares offered under this prospectus.
- (3) Each of the selling stockholders' percentage ownership of our common stock after the offering is less than 1%.
- (4) Due to truncating fractional shares that the selling stockholders beneficially own and that are currently in escrow, 70 shares out of the 360,532 shares being registered in this Registration Statement are not reflected in the table.
- (5) Ms. Owen served as Vice President of Finance of Internet Profiles Corporation from August 1997 to July 1999.
- (6) Mr. Bode served as the Chief Financial Officer of Internet Profiles Corporation January 1996 to July 1997.
- (7) Mr. Matthews is the current Executive Director of Sales of Internet Profiles Corporation.
- (8) Mr. Poler was the founder of and Chairman of the Board of Directors of Internet Profiles Corporation and, from May 1996 to January 1998 he served as a member of the Board of Directors.
- (9) Mr. Rode served as President and Chief Executive Officer of Internet Profiles Corporation from February 1997 to May 1999, and as an advisor to Engage Technologies, Inc. until June 1999.
- (10) Mr. Ashida served as President and Chief Executive Officer of Internet Profiles Corporation from January 1996 to January 1997.
- (11) Messrs. Coxe and Carlick served as members of the Board of Directors of Internet Profiles Corporation until April 1999.
- (12) Each of (a) Foundation Capital L.P and Foundation Capital Entrepreneurs Fund, L.L.C., (b) Hearst Corporation, (c) Interpublic Group of Companies and (d) Information Associates, C.V. and Information Associates, L.P., had the right to elect one member to the Board of Directors of Internet Profiles Corporation. Such right to elect a director terminated upon consummation of the acquisition of Internet Profiles Corporation by us and Engage Technologies, Inc. and such directors are no longer members of the Board of Directors of Internet Profiles Corporation.

PLAN OF DISTRIBUTION

We issued 360,532 shares of our common stock to the selling stockholders in connection with our purchase of their stock in Internet Profiles Corporation. 84,810 of the shares are in escrow and cannot be sold by the selling stockholders pursuant to an Escrow Agreement among us, Engage Technologies, Inc., the selling stockholders, and the escrow agent in connection with our purchase of Internet Profiles Corporation common stock. Subject to claims made against the selling stockholders under the escrow agreement by us or Engage Technologies, Inc., up to 42,405 shares held in escrow may be released from escrow on April 7, 2000 and up to another 42,405 shares may be released on April 7, 2001. Of the shares that are not in escrow, 180,266 shares may be sold after October 4, 1999 and 95,456 shares may be sold after April 2, 2000 pursuant to an Investment Representation and Lockup Agreement between us and the selling stockholders in connection with our purchase of Internet Profiles Corporation common stock. This prospectus relates to the offer and sale of the shares of our common stock received by such selling stockholders. The shares of common stock offered hereby may be sold from time to time, subject to the lockup and escrow discussed above, by the selling stockholders, or by their pledgees, donees, distributees, transferees or other successors-in-interest.

The selling stockholders or their respective pledgees, donees, transferees, or other successors in interest may sell the shares offered hereby from time to time, subject to the lockup and escrow, in one or more transactions (which may involve block transactions) on the Nasdaq National Market or on any other market on which our common stock may from time to time be trading, in privatelynegotiated transactions, through the writing of options on the shares, short sales or any combination thereof. The sale price to the public may be the market price for our common stock prevailing at the time of sale, a price related to such prevailing market price, at negotiated prices or such other price as the selling stockholders determine from time to time. The shares may also be sold pursuant to Rule 144 under the Securities Act. The selling stockholders shall have the sole discretion not to accept any purchase offer or make any sale of shares if they deem the purchase price to be unsatisfactory at any particular time.

The selling stockholders or their respective pledgees, donees, transferees, or other successors in interest, may also sell the shares, subject to the lockup and escrow, directly to market makers acting as principals and/or broker-dealers acting as agents for themselves or their customers. Such broker-dealers may receive compensation in the form of discounts, concessions or commissions from the selling stockholders and/or the purchasers of shares for whom such brokerdealers may act as agents or to whom they sell as principal, or both (which compensation as to a particular broker-dealer might be in excess of customary commissions). Market makers and block purchasers purchasing the shares will do so for their own account and at their own risk. It is possible that a selling stockholder will attempt to sell shares of common stock in block transactions to market makers or other purchasers at a price per share which may be below the then market price. There can be no assurance that all or any part of the shares offered hereby will be issued to, or sold by, the selling stockholders. The selling stockholders and any brokers, dealers, or agents, upon effecting the sale of any of the shares offered hereby, may be deemed "underwriters" as that term is defined under the Securities Act or the Exchange Act, or the rules and regulations thereunder.

The selling stockholders, alternatively, may sell all or any part of the shares, subject to the lockup or escrow, offered hereby through an underwriter. No selling stockholder has entered into any agreement with a prospective underwriter and there is no assurance that any such agreement will be entered into. If a selling stockholder enters into such an agreement or agreements, the relevant details will be set forth in a supplement or revision to this prospectus.

To the extent required, we will amend or supplement this prospectus to disclose material arrangements regarding the plan of distribution.

To comply with the securities laws of certain jurisdictions, the shares offered by this prospectus may need to be offered or sold in such jurisdictions only through registered or licensed brokers or dealers.

Under applicable rules and regulations under the Securities Exchange Act of 1934, any person engaged in a distribution of the shares of common stock covered by this prospectus may be limited in its ability to engage in market activities with respect to such shares. The selling stockholders, for example, will be subject to applicable provisions of the Securities Exchange Act of 1934 and the rules and regulations under it, including, without limitation, Regulation M, which provisions may restrict certain activities of the selling stockholders and limit the timing of purchases and sales of any shares of common stock by the selling stockholder. Furthermore, under Regulation M, persons engaged in a distribution of securities are prohibited from simultaneously engaging in market making and certain other activities with respect to such securities for a specified period of time prior to the commencement of such distributions, subject to specified exceptions or exemptions. The foregoing may affect the marketability of the shares offered by this prospectus.

We have agreed to pay certain expenses of the offering and issuance of the shares covered by this prospectus, including the printing, legal and accounting expenses we incur and the registration and filing fees imposed by the SEC or the Nasdaq National Market. We have also agreed to indemnify the selling stockholders against certain civil liabilities, including liabilities under the Securities Act of 1933, as amended. We will not pay brokerage commissions or taxes associated with sales by the selling stockholders.

The selling stockholders have agreed to suspend sales upon notification that certain actions, such as amending or supplementing this prospectus, are required in order to comply with federal or state securities laws.

LEGAL MATTERS

Palmer & Dodge LLP, Boston, Massachusetts, our counsel, is giving us an opinion on the validity of the shares of our common stock covered by this prospectus. William Williams II, our Vice President and General Counsel, is currently Of Counsel and was formerly a partner with Palmer & Dodge LLP. He owns 6,000 shares of our common stock and is the sole trustee of a trust for the benefit of Mr. Wetherell's children, which trust has a 10.54% non-voting membership interest in a limited liability company that holds 8,466,336 shares of our common stock.

EXPERTS

The consolidated financial statements of CMGI, Inc. as of July 31, 1999 and 1998, and for each of the years in the three-year period ended July 31, 1999 have been incorporated by reference herein and in the registration statement in reliance upon the report of KPMG LLP, independent certified public accountants, incorporated by reference herein, and upon authority of said firm as experts in accounting and auditing.

The financial statements of AltaVista for each of the years in the three-year period ended December 31, 1998, the financial statements of Zip2 for each of the years in the three-year period ended December 31, 1998, and the financial statements of Shopping.com for each of the years in the two-year period ended January 31, 1999, have been incorporated by reference herein in reliance upon the reports of PricewaterhouseCoopers LLP, independent accountants, given the authority of said firm as experts in auditing and accounting. The financial statements of Shopping.com as of the year ended January 31, 1997, have been incorporated by reference herein in reliance upon the report of Singer Lewak Greenbaum & Goldstein LLP, independent certified public accountants, upon the authority of said firm as experts in accounting and auditing.

We file annual, quarterly, and special reports, proxy statements, and other information with the SEC. You may read and copy any document we file at the SEC's public reference rooms in Washington, D.C., New York, New York, and Chicago, Illinois. Please call the SEC at 1-800-SEC-0330 for further information on the public reference rooms. Our SEC filings are also available on the SEC's Website at "http://www.sec.gov."

The SEC allows us to "incorporate by reference" information from other documents that we file with them, which means that we can disclose important information by referring to those documents. The information incorporated by reference is considered to be part of this prospectus, and information that we file later with the SEC will automatically update and supersede this information. We incorporate by reference the documents listed below and any future filings we make with the SEC under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934 prior to the sale of all the shares covered by this prospectus:

- . Annual Report on Form 10-K for the year ended July 31, 1999;
- . Current Reports on Form 8-K filed with the SEC on August 12, 1999, September 2, 1999, September 3, 1999, September 27, 1999, October 1, 1999 and November 1, 1999; and
- . The description of our common stock contained in our Registration Statement on Form 8-A, filed with the SEC on January 6, 1994.

You may request a copy of these filings, at no cost, by writing or telephoning us using the following contact information:

Catherine Taylor Director, Investor Relations CMGI, Inc. 100 Brickstone Square First Floor Andover, MA 01810 (978) 684-3600

You should rely only on the information incorporated by reference or provided in this prospectus or any supplement. We have not authorized anyone else to provide you with different information. You should not assume that the information in this prospectus or any supplement is accurate as of any date other than the date on the front of those documents.

PART II

INFORMATION NOT REQUIRED IN PROSPECTUS

ITEM 14. OTHER EXPENSES OF ISSUANCE AND DISTRIBUTION

Expenses in connection with the offering of the Shares will be borne by the registrant and are estimated as follows:

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SEC Registration Fee Legal fees and expenses Accounting fees and expenses	30,000.00 (2
Total	\$52,342.00

(1) Pursuant to Rule 457(c) promulgated by the Commission under the Securities Act, the registration fee was calculated based upon the average of the high and low price per share of the Company's common stock, as reported by the Nasdaq National Market, on August 12, 1999, and the conversion ratio in effect on that date.

(2) Excludes legal fees incurred in connection with the Stock Purchase of Internet Profiles Corporation.

ITEM 15. INDEMNIFICATION OF DIRECTORS AND OFFICERS

Section 145 of the Delaware General Corporation Law grants the Registrant the power to indemnify each person who was or is a party or is threatened to be made a party to any threatened, pending or completed action, suit, or proceeding, whether civil, criminal, administrative, or investigative by reason of the fact that he is or was a director, officer, employee or agent of the Registrant, or is or was serving at the request of the Registrant as a director, officer, employee or agent of another corporation, partnership, joint venture, trust, or other enterprise, against expenses (including attorneys' fees), judgements, fines and amounts paid in settlement actually and reasonably incurred by him in connection with such action, suit or proceeding if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Registrant, and with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful, provided, however, no indemnification shall be made in connection with any proceeding brought by or in the right of the Registrant where the person involved is adjudged to be liable to the Registrant except to the extent approved by a court. Article VII of the Registrant's Restated By-laws provides that the Registrant shall, to the fullest extent permitted by applicable law, indemnify each person who was or is a party or is threatened to be made a party to any threatened, pending or completed action, suit, or proceeding by reason of the fact that he is or was, or has agreed to become, a director or officer of the Registrant, or is or was serving at the written request of the Registrant, as a director, officer or trustee of, or in a similar capacity with, another corporation, partnership, joint venture, trust, or other enterprise. The indemnification provided for in Article VII is expressly not exclusive of any other rights to which those seeking indemnification may be entitled under any law, agreement, or vote of stockholders or disinterested directors or otherwise, and shall inure to the benefit of the heirs, executors, and administrators of such persons. Article VII also provides that the Registrant shall have the power to purchase and maintain insurance on behalf of any person who is or was a director, officer, employee, or agent of the Registrant, or is or was serving at the request of the Registrant, as a director, trustee, partner, officer, employee, or agent of another corporation, partnership, joint venture, trust, or other enterprise, against any liability asserted against and incurred by such person in any such capacity.

Pursuant to Section 102(b)(7) of the Delaware General Corporation Laws, Article EIGHTH of the Registrant's Restated Certificate of Incorporation eliminates a director's personal liability for monetary damages to the Registrant and its stockholders for breaches of fiduciary duty as a director, except in circumstances involving a breach of a director's duty of loyalty to the Registrant or its stockholders, acts, or omissions not in good faith, intentional misconduct, knowing violations of the law, self-dealing, or the unlawful payment of dividends or repurchase of stock.

The Registrant maintains an insurance policy on behalf of itself and its subsidiaries, and on behalf of the Directors and officers thereof, covering certain liabilities which may arise as a result of the actions of the Directors and officers.

The Registrant has entered into agreements with all of its Directors affirming the Registrant's obligation to indemnify them to the fullest extent permitted by law and providing various other protections.

ITEM 16. EXHIBITS

See Exhibit Index immediately following the signature page hereof.

ITEM 17. UNDERTAKINGS

(a) The undersigned registrant hereby undertakes:

(1) To file, during any period in which offers or sales are being made, a post-effective amendment to this registration statement:

(i) To include any prospectus required by Section 10(a)(3) of the Securities Act of 1933;

(ii) To reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent posteffective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement.

(iii) To include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement; provided, however, that paragraphs (a)(1)(i) and (a)(1)(ii) do not apply if the registration statement is on Form S-3, Form S-8 or Form F-3, and the information required to be included in a post-effective amendment by those paragraphs is contained in periodic reports filed with or furnished to the Commission by the registrant pursuant to Section 13 of 15(d) of the Securities Exchange Act of 1934 that are incorporated by reference in the registration statement.

(2) That, for the purpose of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

II-2

(3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

(b) The undersigned registrant hereby undertakes that, for purposes of determining any liability under the Securities Act of 1933, each filing of the registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 that is incorporated by reference in this Registration Statement shall be deemed to be a new registration statement relating to the securities offered herein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(c) Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers and controlling persons of the registrant pursuant to the provisions referred to in Item 15 hereof, or otherwise, the registrant has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the registrant of expenses incurred or paid by a director, officer or controlling person of the registrant in the successful defense of any action, suit, or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Act and will be governed by the final adjudication of such issue.

II-3

SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, as amended, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-3 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto Amendment No. 1 to its duly authorized, in the Town of Andover, the Commonwealth of Massachusetts, on November 8, 1999.

CMGI, INC.

By: /s/ Andrew J. Hajducky III Andrew J. Hajducky III, CPA Chief Financial Officer and Treasurer

Pursuant to the requirements of the Securities Act of 1933, as amended, this Registration Statement has been signed by the following persons in the capacities indicated as of November 8, 1999.

SIGNATURE	TITLE
* David S. Wetherell David S. Wetherell	President, Chairman of the Board and Chief Executive Officer (Principal Executive Officer)
/s/ Andrew J. Hajducky III Andrew J. Hajducky III, CPA	Chief Financial Officer and Treasurer (Principal Financial Officer and Principal Accounting Officer)
* William H. Berkman	Director
William H. Berkman	
* Craig D. Goldman	Director
Craig D. Goldman	
* Avram Miller	Director
Avram Miller	
* Robert J. Ranalli	Director
Robert J. Ranalli	
	Director
William D. Strecker	
* By: /s/ Andrew J. Hajducky III	
Andrew J. Hajducky III Attorney-in-Fact	

EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION
4.1*	Restated Certificate of Incorporation of the Registrant. Filed herewith.
4.2	Certificate of Designations, Preferences and Rights of the Series D Preferred Stock of CMGI, Inc. Filed as Exhibit 4.1 to the Current Report on Form 8-K filed with the SEC on September 2, 1999 and incorporated herein by reference.
4.3	Restated By-Laws. Filed as Exhibit 3.2 to the Registrant's Registration Statement on Form S-1, filed on November 10, 1993 (No. 33-71518), and incorporated herein by reference.
4.4	Registration Rights Agreement, dated April 7, 1999, by and among CMGI, Inc. and the selling stockholders named herein. Filed herewith.
5.1*	Opinion of Palmer & Dodge LLP. Filed herewith.
23.1	Consent of KPMG LLP, independent accountants to the registrant. Filed herewith.
23.2	Consent of Palmer & Dodge LLP (contained in Exhibit 5.1).
23.3	Consent of PricewaterhouseCoopers LLP (AltaVista, Zip2 and Shopping.com) independent accountants, filed herewith.
23.4	Consent of Singer Lewak Greenbaum & Goldstein LLP (Shopping.com) independent auditors, filed herewith.
24.1*	Power of Attorney (included on the signature page of this Registration Statement).
* Previously	filed.

REGISTRATION RIGHTS AGREEMENT

April 7, 1999

To each of the several Stockholders named in Schedule I to the Stock Purchase Agreement dated the date hereof

Dear Ladies and Gentlemen:

This will confirm that in consideration of the provisions contained in the Stock Purchase Agreement dated April 7, 1999 (the "Purchase Agreement") between CMGI, Inc. ("CMGI"), Engage Technologies, Inc. ("Engage), Internet Profiles Corporation, a California corporation ("I/PRO"), and certain stockholders of I/PRO, CMGI covenants and agrees with each of you as follows:

 Certain Definitions. As used in this Agreement, the following terms shall have the following meanings:

"Exchange Act" shall mean the Securities Exchange Act of 1934, as

amended, or any similar federal statute, and the rules and regulations of the Commission thereunder, all as the same shall be in effect at the time.

"Lock-ups" shall mean the stockholder representation and lock-up

letters delivered to the Purchasers by the parties hereto pursuant to the Purchase Agreement.

"Registration Expenses" shall mean the expenses so described in

Section 5.

"Restricted Stock" shall mean the Shares, excluding Shares which have

been (a) registered under the Securities Act pursuant to an effective registration statement filed thereunder and disposed of in accordance with the registration statement covering them or (b) sold pursuant to Rule 144 under the Securities Act.

"Securities Act" shall mean the Securities Act of 1933, as amended, or any similar federal statute, and the rules and regulations of the Commission thereunder, all as the same shall be in effect at the time.

"Selling Expenses" shall mean the expenses so described in Section 6.

"Shares" shall mean the CMGI Common Stock issued pursuant to the

Purchase Agreement.

1

2. Required Registration.

(a) CMGI shall file a shelf registration statement with respect to the Restricted Stock on From S-3 or any successor thereto within 90 days following the Closing Date (as defined in the Purchase Agreement) and shall use its reasonable best efforts to cause such shelf registration statement to be declared effective within 180 days following the Closing Date. Holders of Restricted Stock shall notify CMGI when they transfer shares of Restricted Stock by means of such shelf registration statement. CMGI may place a stop order on the transfer of any Restricted Stock that remains subject to a Lock-up and will refuse to recognize on its corporate books any transfer in violation of the Lock-ups.

(b) CMGI shall be entitled to include in the shelf registration statement shares of Common Stock to be sold by CMGI for its own account, except as and to the extent that such method of disposition is an underwritten public offering and in the opinion of the managing underwriter such inclusion would adversely affect the marketing of the Restricted Stock to be sold.

(c) Subject to the limitations set forth in Section 3(e) below, CMGI's obligation to file a shelf registration statement or cause such shelf registration statement to become effective shall be suspended for up to 30 days if there exists at the time material non-public information relating to CMGI which CMGI determines in good faith through action by its board would interfere with or affect the negotiation or completion of a contemplated transaction (whether or not a final decision has been made to undertake such transaction) or involve initial or continuing disclosure obligations that are not in the best interest of CMGI.

(d) CMGI shall be obligated to keep the shelf registration statement filed pursuant to Section 2(a) effective until the earliest of (i) the sale of all of the Restricted Stock, (ii) the agreement by the holders of such shares to terminate the registration, (iii) each holder of such shares becoming eligible, under Rule 144 under the Securities Act, to make unregistered sales in a threemonth period of all its shares included on such shelf registration statement or (iv) the registration rights of the holders of such shares have terminated hereunder. At such time, CMGI may file a post-effective amendment to such shelf registration statement removing from registration the shares included in such shelf registration statement form. Notwithstanding the foregoing, in the event of a Standstill Period (as defined below), CMGI shall extend the period of effectiveness of the shelf registration statement by the number of days of each such Standstill Period. CMGI shall use all reasonable efforts to take such actions under the laws of various states as may be required, from time to time during the effectiveness of the shelf registration statement to cause the resale of the Restricted Shares pursuant to the shelf registration statement to be lawful. CMGI will use all reasonable efforts to cause as of the effective date of the shelf registration statement, all the Restricted Shares to be listed for quotation on The Nasdaq National Market.

3. Registration Procedures. If CMGI is required by the provisions of Sections

2 to file a shelf registration statement covering shares of Restricted Stock, CMGI agrees to:

2

(a) subject to the provisions of Sections 2, prepare and file with the Commission such shelf registration statement including such securities and use reasonable commercial efforts to cause such shelf registration statement to become effective;

(b) subject to the provision of Section 3(a), prepare and file with the Commission such amendments and supplements to such shelf registration statement and the prospectus included therein as may be necessary to keep such shelf registration statement effective for the period of distribution contemplated hereby, and comply with the provisions of the Securities Act;

(c) use reasonable efforts to prevent the issuance of any stop order or other order suspending the effectiveness of such shelf registration statement and, if such an order is issued, to obtain the withdrawal thereof at the earliest possible time and to notify each holder of Restricted Stock included in such shelf registration statement of such order;

(d) furnish to each seller of Restricted Stock such number of copies of the prospectus included in such registration statement (including each preliminary prospectus) as such persons reasonably may request in order to comply with the requirements of the Securities Act;

(e) notify the holders of Restricted Stock included in the shelf registration statement upon the occurrence of any event as a result of which the prospectus included in such shelf registration statement, as then in effect, contains an untrue statement of material fact or omits to state a material fact required to be stated therein or necessary to make the statements therein not misleading in light of the circumstances then existing, and as promptly as practicable, prepare, file and furnish to such holders a reasonable number of copies of a supplement or an amendment to such prospectus as may be necessary so that such prospectus does not contain an untrue statement of material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein not misleading in light of the circumstances then existing; provided, however, that CMGI may delay preparing, filing and distributing any such supplement or amendment if CMGI determines in good faith that such supplement or amendment might, in the reasonable judgment of CMGI, (i) interfere with or affect the negotiation or completion of a transaction that is being contemplated by CMGI (whether or not a final decision has been made to undertake such transaction) or (ii) involve initial or continuing disclosure obligations that are not in the best interests of CMGI's stockholders at such time; provided, further, that (x) CMGI shall give notice (a "Standstill Notice") of any such delay, (y) such delay shall not extend for a period (the "Standstill Period") of more than thirty (30) days (or occur in immediate succession) without the written consent of the holders of a majority of the Registered Stock included in such shelf registration statement and (z) CMGI shall not exercise such right more than twice during any twelve-month period.

(f) if required, use reasonable efforts to register or qualify the Restricted Stock covered by such shelf registration statement under the securities or "blue sky" laws of such United States jurisdictions as the sellers of Restricted Stock or, in the case of an underwritten public offering, the managing underwriter or underwriters reasonably shall request, provided, however, that CMGI shall not for any such purpose be required to qualify generally to transact

3

business as a foreign corporation in any jurisdiction where it is not so qualified or to consent to general service of process in any such jurisdiction; and

(g) use reasonable efforts to include the Restricted Stock covered by such shelf registration statement on the Nasdaq National Market or any securities exchange on which the Common Stock of CMGI is then listed.

 Obligations of Holder. In connection with the registration of the Restricted Stock pursuant to a shelf registration statement, each holder of shares of Restricted Stock included thereon shall:

(a) furnish to CMGI such information regarding itself and the intended method of disposition as necessary to assure compliance with federal and applicable state securities laws or as CMGI shall reasonably request;

(b) upon receipt of any notice from CMGI of the happening of any event of the kind described in Section 3(c), immediately discontinue disposition of Restricted Stock pursuant to the shelf registration statement until withdrawal of the stop order referred to in Section 3(c); and

(c) not sell or otherwise transfer any Restricted Stock during the period from the date specified in the Standstill Notice given by CMGI pursuant to Section 3(e) above that CMGI has determined that it will delay the preparation and filing of an amendment or supplement to the prospectus included in the shelf registration statement until the expiration date specified in such notice.

5. Expenses. All expenses incurred by CMGI in complying with Sections 2 or

3, including, without limitation, all registration and filing fees, printing expenses, fees and disbursements of counsel and independent public accountants for CMGI, fees and expenses incurred in connection with complying with state securities or "blue sky" laws, fees payable to the National Association of Securities Dealers, Inc., fees payable to any securities exchange or over-thecounter market quotation system (i.e. Nasdaq National Market System), up to \$7,500 in fees of one counsel to the sellers of Restricted Stock (the "Initial Seller's Counsel Fees"), which counsel shall be Cooley Godward LLP unless alternative counsel is selected by the holders of a majority of such shares, and fees of transfer agents and registrars, but excluding any Selling Expenses, are called "Registration Expenses." All underwriting discounts and selling commissions, fees of counsel and other advisors to sellers of Restricted Stock and transfer and similar taxes are called "Selling Expenses."

CMGI will pay all Registration Expenses. All Selling Expenses (except the Initial Seller's Counsel Fees which shall be paid by CMGI) shall be borne by the participating sellers.

6. Indemnification and Contribution. In the event that any Restricted Stock is included in a shelf registration statement under this Agreement:

(a) to the extent permitted by law, CMGI shall indemnify and hold harmless each selling stockholder against any losses, claims, damages, liabilities or reasonable out-of-pocket expenses (whether joint or several)(collectively, including legal or other expenses

4

reasonably incurred in connection with investigating or defending same, "Losses"), insofar as any such Losses arise out of or are based upon any untrue statement or alleged untrue statement of a material fact contained in such shelf registration statement or (ii) the omission or alleged omission to state therein a material fact required to be stated therein, or necessary to make the statements therein, in light of the circumstances under which they were made, not misleading. CMGI will reimburse such stockholders for any legal or other expenses as reasonably incurred by any such entity or person in connection with investigating or defending any Loss; provided, however, that the foregoing indemnity shall not apply to amounts paid in settlement of any Loss if such settlement is effected without the consent of CMGI (which consent shall not be unreasonably withheld), nor shall CMGI be obligated to indemnify any person for any Loss to the extent that such Loss arises out of or is based upon and in conformity with information furnished by such person for use in such shelf registration statement; and provided, further, that CMGI shall not be required to indemnify any person to the extent that any Loss results from such person selling Common Stock (i) to a person to whom there was not sent or given, at or prior to the written confirmation of the sale of such shares, a copy of the prospectus, as most recently amended or supplemented, if CMGI has previously furnished or made available copies thereof or (ii) following written notice by CMGI of an event described in Section 3(c) or 3(e).

(b) to the extent permitted by law, each selling stockholder, severally and not jointly, agrees to indemnify and hold harmless CMGI, the officers, directors, employees, agents and representatives of CMGI, and each person, if any, who controls CMGI within the meaning of the Securities Act or the Exchange Act, against any Losses to the extent that any such Losses arise out of or are based upon and in conformity with information furnished by such stockholder for use in such shelf registration statement; and such selling stockholder agrees to reimburse any legal or other expenses as reasonably incurred by CMGI and any such officer, director, employee, agent, representative, or controlling person, in connection with investigating or defending any such Loss; provided, however, that the foregoing indemnity shall not apply to amounts paid in settlement of any such Loss if such settlement is effected without the consent of such stockholder, which consent shall not be unreasonably withheld; provided, further, that, in no event shall any indemnity under this subsection 6(b) exceed the sales price of the Restricted Stock sold by such stockholder under the shelf registration statement; and

(c) promptly after receipt by an indemnified party under this Section 6 of notice of the commencement of any action (including any governmental action), such indemnified party will, if a claim in respect thereof is to be made against any indemnifying party under this Section 6, deliver to the indemnifying party a written notice of the commencement thereof and the indemnifying party shall have the right to participate in and to assume the defense thereof with counsel mutually satisfactory to the parties; provided, however, that an indemnified party shall have the right to retain its own counsel, with the reasonably incurred fees and expenses of one such counsel to be paid by the indemnifying party, if representation of such indemnified party by the counsel retained by the indemnifying party would be inappropriate under applicable standards of professional conduct due to actual or potential conflicting interests between such indemnified party and any other party represented by such counsel in such proceeding. The failure to deliver written notice to the indemnifying party within a reasonable time of the commencement of any such action, to the extent prejudicial to its ability to defend such action, shall relieve such indemnifying party of any liability to the indemnified party under this Section 7 with respect to such action, but the omission so to deliver written notice to the

5

indemnifying party will not relieve it of any liability that it may have to any indemnified party otherwise than under this Section 7 of with respect to any other action.

7. Miscellaneous.

(a) All notices, requests, consents and other communications hereunder shall be in writing and shall be delivered in person, mailed by certified or registered mail, return receipt requested, or sent by telecopier or telex, addressed as follows:

(i) if to CMGI at its address or facsimile number set forth in the Purchase Agreement with a copy to Palmer & Dodge LLP, One Beacon Street, Boston, Massachusetts 02108, Attention: Marc Rubenstein, Esq., Telephone: (617) 573-0100, Facsimile: (617) 227-4420;

if to a current holder of Restricted Stock, at the address or facsimile number set forth under such holder's name on the signature page hereto with a copy to Cooley Godward LLP, Five Palo Alto Square, 3000 El Camino Real, Palo Alta, CA 94306-2155, Attention: Andrei Manoliu, Esq., Telephone: (650) 843-5000, Facsimile: (650) 857-0663; and

(ii) if to any subsequent holder of Restricted Stock, at such address as has been furnished to CMGI in writing by such holder with a copy to Cooley Godward LLP, Five Palo Alto Square, 3000 El Camino Real, Palo Alta, CA 94306-2155, Attention: Andrei Manoliu, Esq., Telephone: (650) 843-5000, Facsimile: (650) 857-0663;

or, in any case, at such other address or addresses as shall have been furnished in writing to CMGI (in the case of a holder of Restricted Stock) or to the holders of Restricted Stock (in the case of CMGI) in accordance with the provisions of this paragraph.

(b) This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts.

(c) This Agreement may not be amended or modified, and no provision hereof may be waived, without the written consent of CMGI and the holders of at least a majority of the outstanding shares of Restricted Stock.

(d) This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

(e) The obligations of CMGI to register shares of Restricted Stock, or to keep a shelf registration statement including Shares of Restricted Stock effective, under Section 2 shall terminate with respect to each holder upon such time as all of the holder's Shares are eligible for sale during a single three month period under Rule 144.

(f) The rights hereunder of the holder may be assigned to a transferee of the Restricted Stock as long as: (i) CMGI is, within thirty (30) days following such transfer, furnished with written notice of the name and address of such transferee, (ii) immediately following such transfer, the further disposition of Restricted Stock is restricted under the

6

Securities Act, (iii) the transferee agrees in writing with CMGI to be bound by all of the provisions hereof and (iv) such transfer is made in accordance with the applicable requirements of the Lock-ups. No rights under this Agreement shall be assigned to any person or entity to whom less than all of the Restricted Stock held by transferor are transferred; it is understood, however, that assignment rights under this Agreement are permissible if made in connection with distributions without consideration, such as by a partnership to its partners.

(g) If any provision of this Agreement shall be held to be illegal, invalid or unenforceable, such illegality, invalidity or unenforceability shall attach only to such provision and shall not in any manner affect or render illegal, invalid or unenforceable any other provision of this Agreement, and this Agreement shall be carried out as if any such illegal, invalid or unenforceable provision were not contained herein.

7

Please indicate your acceptance of the foregoing by signing and returning the enclosed counterpart of this letter, whereupon this Agreement shall be a binding agreement between CMGI and you.

CMGI, INC.

By Name: Andrew J. Hajducky III Title: Chief Financial Officer

8

AGREED TO AND ACCEPTED as of the date first above written.

(Name of Stockholder)
(Signature)
(Print Name)
(Title, if applicable)
Stockholder's Address for Notice:

9

The Board of Directors CMGI, Inc.:

We consent to the incorporation by reference in the registration statement of CMGI, Inc. on Form S-3 with which this consent is being filed, of our report dated September 24, 1999, except for Note 20 which is as of October 29, 1999, with respect to the consolidated balance sheets of CMGI, Inc. as of July 31, 1999 and 1998, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended July 31, 1999, which report appears in the July 31, 1999 annual report on Form 10-K of CMGI, Inc., and to the reference to our firm under the heading "Experts" in the registration statement.

/s/ KPMG LLP

KPMG LLP

Boston, Massachusetts November 8, 1999 We hereby consent to the incorporation by reference in this Amendment No. 1 to the Registration Statement on Form S-3 of our reports dated as follows:

June 29, 1999 relating to the financial statements of AltaVista,
April 2, 1999 relating to the financial statements of Zip2 Corporation, and
June 9, 1999, except as to Note 12, which is as of July 3, 1999, relating to the financial statements of Shopping.com

which appear in the CMGI, Inc. Current Report on Form 8-K dated June 29, 1999. We also consent to the reference to us under the heading "Experts" in such Registration Statement.

/s/ PricewaterhouseCoopers LLP PricewaterhouseCoopers LLP

San Jose, California

November 8, 1999

CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

We hereby consent to the incorporation by reference in this Registration Statement of CMGI, Inc. on Form S-3 of our report, dated June 17, 1997, except for Note 6, for which the date is June 9, 1999, relating to the financial statements of Shopping.com which appears in Form 8-K of CMGI, Inc. dated August 12, 1999. We also consent to the reference to our Firm under the caption "Experts" in the Prospectus, which is part of this Registration Statement.

/s/ SINGER LEWAK GREENBAUM & GOLDSTEIN LLP

SINGER LEWAK GREENBAUM & GOLDSTEIN LLP

Los Angeles, California

November 5, 1999